### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

### FORM 10-Q

oxtimes Quarterly report pursuant to section 13 or 15(d) of the securities exchange act of 1934

For the quarterly period ended June 30, 2020

 $\square$  Transition report pursuant to section 13 or 15(d) of the securities exchange act of 1934

For the transition period from

to

Commission file number: 001-38226

Commission file number: <u>001-38226</u>										
ALLIED ESPORTS ENTERTAINMENT INC. (Exact Name of Registrant as Specified in Its Charter)										
Delaware			82-1659427							
(State or other jurisdiction of incorporation or organization)		(I.R.S. Employer Identification No.)								
	Irvine, Cali (Address of princi	nn Avenue, Suite 300 fornia, 92614 pal executive offices)								
	(Issuer's tele	phone number)								
Securities registered pursuant to Section 12(b) of the Act:										
Title of each class	Tradin	g Symbol(s)	Name of each exchange on which registered							
Common Stock	1	AESE	NASDAQ							
Check whether the issuer (1) filed all reports required to be registrant was required to file such reports), and (2) has been Yes $\boxtimes$ No $\square$			past 12 months (or for such shorter period that the							
Indicate by check mark whether the registrant has submitted (§232.405 of this chapter) during the preceding 12 months (or										
Indicate by check mark whether the registrant is a large accompany. See definitions of "large accelerated filer", "acceler										
Large accelerated filer Non-accelerated filer		Accelerated filer Smaller reporting company Emerging growth company	⊠ ⊠ ⊠							
If an emerging growth company, indicate by check mark if the accounting standards provided pursuant to Section 13(a) of the		ot to use the extended transition period	od for complying with any new or revised financial							
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No $\boxtimes$										
As of August 9, 2020, 29,182,871 shares of common stock, pa	ar value \$0.0001 per share	e, were issued and outstanding.								

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### PART I

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### PART I FINANCIAL INFORMATION

### Item 1. FINANCIAL STATEMENTS

### ALLIED ESPORTS ENTERTAINMENT, INC

### **Condensed Consolidated Balance Sheets**

	June 30, 2020 (unaudited)			December 31, 2019
Assets		(unauunteu)		
Current Assets				
Cash	\$	9,222,524	\$	8,440,573
Restricted cash		5,000,000	•	3,650,000
Accounts receivable		1,424,854		2,121,326
Prepaid expenses and other current assets		685,400		1,367,795
Total Current Assets		16,332,778		15,579,694
Property and equipment, net		18,660,396		20,554,307
Goodwill		4,083,621		4,083,621
Intangible assets, net		13,573,066		14,789,876
Deposits		704,500		712,463
Deferred production costs		11,553,264		10,962,482
Other assets		5,000,000		4,638,631
Total Assets	\$	69,907,625	\$	71,321,074
Liabilities and Stockholders' Equity	_		_	
Current Liabilities				
Accounts payable	\$	626,264	\$	956,871
Accrued expenses and other current liabilities		5,756,230		3,892,471
Accrued interest		1,913,557		2,088,994
Deferred revenue		3,647,748		3,855,459
Convertible debt, net of discount, current portion		5,220,887		12,845,501
Convertible debt, related party, net of discount, current portion		-		988,115
Loans payable, current portion		661,902		_
Total Current Liabilities		17.826.588		24,627,411
Deferred rent		3,757,069		2,472,837
Bridge note payable		1,421,096		-, ,
Convertible debt, net of discount, non-current portion		997,307		_
Convertible debt, related party, net of discount, non-current portion		997,307		-
Loans payable, non-current portion		930,527		_
Total Liabilities		25,929,894		27,100,248
Commitments and Contingencies				.,,
Stockholders' Equity				
Preferred stock, \$0.0001 par value, 1,000,000 shares authorized, none issued and outstanding		-		-
Common stock, \$0.0001 par value; 75,000,000 shares authorized, 28,346,576 and 23,176,146 shares issued and outstanding at June 30, 2020 and December 31, 2019, respectively				
50, 2020 and December 51, 2019, respectively		2.834		2.317
Additional paid in capital		180,714,312		161,300,916
Accumulated deficit		(136,875,782)		(117,218,584)
Accumulated other comprehensive income		136,367		136,177
Total Stockholders' Equity		43,977,731		44,220,826
Total Liabilities and Stockholders' Equity	\$	69,907,625	\$	71,321,074
	ψ	07,707,023	ψ	71,521,074

# Condensed Consolidated Statements of Operations and Comprehensive Loss (unaudited)

	1	For the Three I	ns Ended	For the Six Months Ended June 30,				
		2020		2019		2020		2019
Revenues:								
In-person	\$	699,327	\$	3,219,424	\$	3,004,249	\$	5,967,065
Multiplatform content		705,251		1,740,704		1,922,148		2,842,326
Interactive		3,177,709		2,378,218		5,700,943		4,764,003
Total Revenues		4,582,287		7,338,346		10,627,340		13,573,394
Costs and Expenses:								
In-person (exclusive of depreciation and amortization)		507,112		854,314		1,494,555		2,026,061
Multiplatform content (exclusive of depreciation and amortization)		563,833		1,540,568		1,025,207		2,121,121
Interactive (exclusive of depreciation and amortization)		740,600		514,967		1,733,100		1,406,534
Online operating expenses		339,210		151,354		664,163		340,685
Selling and marketing expenses		292,485		1,035,887		925,215		1,687,215
General and administrative expenses		3,674,880		4,253,990		8,586,703		8,572,482
Stock-based compensation		331,638		-		4,335,473		-
Depreciation and amortization		1,767,832		1,731,662		3,592,297		3,417,844
Impairment of investment in ESA		1,138,631		-		1,138,631		600,000
Total Costs and Expenses		9,356,221		10,082,742		23,495,344		20,171,942
Loss From Operations		(4,773,934)		(2,744,396)		(12,868,004)		(6,598,548)
Other Income (Expense):								
Other income		3,642		-		4,183		-
Conversion inducement expense		(5,247,531)		-		(5,247,531)		-
Interest expense		(862,906)		(66,890)		(1,545,846)		(66,890)
Total Other Expense		(6,106,795)		(66,890)		(6,789,194)		(66,890)
Net Loss		(10,880,729)		(2,811,286)		(19,657,198)		(6,665,438)
Other comprehensive income:		. , , , ,		, , , ,				
Foreign currency translation adjustments		190		10,799		190		7,717
Total Comprehensive Loss	\$	(10,880,539)	\$	(2,800,487)	\$	(19,657,008)	\$	(6,657,721)
Basic and Diluted Net Loss per Common Share	e e	(0.42)	¢.	(0.24)	¢	(0.79)	¢	(0.57)
2000 and 2 hated Net 2000 per Common Share	\$	(0.42)	Þ	(0.24)	Þ	(0.79)	\$	(0.37)
Weighted Average Number of Common Shares Outstanding:								
Basic and Diluted		26,206,173	_	11,602,754	_	25,012,157	_	11,602,754

### Condensed Consolidated Statements of Stockholders' Equity For the Three and Six Months Ended June 30, 2020 (unaudited)

	Commo	n Stock	Common Stoo	ek Subscribed	Additional Paid-in	Subscription	Accumulated Other Comprehensive	Accumulated	Total Stockholders'
	Shares	Amount	Shares	Amount	Capital	Receivable	Income	Deficit	Equity
Balance - January 1, 2020	23,176,146	\$ 2,317		\$ -	\$ 161,300,916	\$ -	\$ 136,177	\$ (117,218,584)	\$ 44,220,826
Common stock issued for cash	758,725	76	-	-	4,999,924	-	-	-	5,000,000
Stock- based compensation:									
Stock options	-	-	-	-	240,399	-	-	-	240,399
Restricted stock	-	-	-	-	113,436	-	-	-	113,436
Subscription of common stock in connection with exercise of put			4.040.040	400	4 000 000	<b>4</b>			
option			1,018,848	102	1,999,898	(2,000,000)	-	(0.775.450)	(0.775.450)
Net loss		<u> </u>						(8,776,469)	(8,776,469)
Balance - March 31, 2020	23,934,871	2,393	1,018,848	102	168,654,573	(2,000,000)	136,177	(125,995,053)	40,798,192
Cash received for subscription	1,018,848	102	(1,018,848)	(102)		2,000,000		_	2,000,000
Shares issued upon	1,010,040	102	(1,010,040)	(102)		2,000,000			2,000,000
conversion of debt	3,392,857	339	-	-	9,998,506	-	-	-	9,998,845
Beneficial conversion feature associated with convertible									
debt	-	-	-	-	523,636	-	-	-	523,636
Warrants issued with convertible debt	_	_	-	-	1,205,959	-	-	-	1,205,959
Stock-based compensation:									-
Stock options	-	-	-	-	213,763	-	-	-	213,763
Restricted stock	-	-	-	-	117,875	-	-	-	117,875
Net loss	-	-	-	-	-	-	-	(10,880,729)	(10,880,729)
Other comprehensive income	-	-	-	-	-	-	190	- -	190
Balance - June 30, 2020	28,346,576	\$ 2,834		\$	\$ 180,714,312	\$	\$ 136,367	\$ (136,875,782)	\$ 43,977,731

### Condensed Consolidated Statements of Stockholders' Equity, continued For the Three and Six Months Ended June 30, 2019 (unaudited)

	Commo	n Stock	Common Stock	Subscribed	Additional Paid-in	Subscription	Accumulated Other Comprehensive	Accumulated	Total Stockholders'
	Shares	Amount	Shares	Amount	Capital	Receivable	Income (Loss)	Deficit	Equity
Balance - January 1, 2019	11,602,754	\$ 1,160	- \$	-	\$ 124,361,130	\$ -	\$ 138,861	\$ (100,479,855)	\$ 24,021,296
Net loss	-	-	-	-	· -	-	-	(3,854,152)	(3,854,152)
Other comprehensive loss	-	-	-	_	-	-	(3,082)	-	(3,082)
Balance - March 31, 2019	11,602,754	\$ 1,160		_	124,361,130	_	135,779	(104,334,007)	20,164,062
Net loss	-	-	-	-	-	-	-	(2,811,286)	(2,811,286)
Other comprehensive income			<u> </u>	<u>-</u>			10,799		10,799
Balance - June 30, 2019	11,602,754	\$ 1,160	<u>-</u> \$	-	\$ 124,361,130	\$ -	\$ 146,578	\$ (107,145,293)	\$ 17,363,575

## Condensed Consolidated Statements of Cash Flows (unaudited)

For the Six Months Ended June 30. 2020 2019 **Cash Flows From Operating Activities** Net loss (19,657,198) \$ (6,665,438) Adjustments to reconcile net loss to net cash used in operating activities: Stock-based compensation 4,335,473 Conversion inducement expense 5,247,531 Amortization of debt discount 414,441 Depreciation and amortization 3,592,297 3,417,844 Impairment of investment in ESA 1,138,631 600,000 Deferred rent 278,901 68,073 Changes in operating assets and liabilities: Accounts receivable 695,167 (1,379,412)Deposits 7,963 (590,782) (1,676,680)Deferred production costs Prepaid expenses and other current assets 683,601 (142,571)Accounts payable (331,118)152,272 Accrued expenses and other current liabilities 1,732,014 745,197 Accrued interest (423,301)Deferred revenue (207,712)(84,535)Total Adjustments 16,573,106 1,700,188 Net Cash Used In Operating Activities (3,084,092) (4,965,250) **Cash Flows From Investing Activities** Return of Simon Investment (3,650,000)Investment in TV Azteca (1,500,000)Lease incentive reimbursements 1,021,603 Purchases of property and equipment (448,678)(900,054)Investment in ESA (1,238,631)Purchases of intangible assets (33,145)(80,671)Net Cash Used In Investing Activities (4,610,220) (2,219,356)**Cash Flows From Financing Activities** Proceeds from loans payable 1,592,429 Proceeds from convertible debt, related party 1,000,000 Proceeds from convertible debt 9,000,000 3,000,000 Issuance costs paid in connection with convertible debt (766,961)Repayments of convertible debt (7,000,000)Repayments to Former Parent (316,502)Proceeds from sale of common stock 7,000,000 Net Cash Provided By Financing Activities 9,825,468 3,683,498 Effect of Exchange Rate Changes on Cash 795 (751)Net Increase (Decrease) In Cash And Restricted Cash 2,131,951 (3,501,859)Cash and restricted cash - Beginning of period 12,090,573 10,471,296 Cash and restricted cash - End of period 14,222,524 6,969,437 Cash and restricted cash consisted of the following: Cash \$ 9,222,524 6,969,437 Restricted cash

The accompanying notes are an integral part of these condensed consolidated financial statements.

5,000,000 14,222,524

6,969,437

## Condensed Consolidated Statements of Cash Flows, continued (unaudited)

	For the Six Months Ended June 30,						
		2020	2019				
Supplemental Disclosures of Cash Flow Information:							
Cash paid during the period for interest	\$	1,670,431	\$				
Non-Cash Investing and Financing Activities:							
Original issue discount on convertible debt	\$	600,000	\$				
Beneficial conversion feature associated with convertible debt	\$	523,636	\$				
Warrants issued with convertible debt	\$	1,205,959	\$				
Guaranteed interest on convertible debt recorded as debt discount	\$	1,536,000	\$				
Shares issued upon conversion of debt	\$	5,000,000	\$				
Interest payable on Bridge Note converted to principal	\$	1,421,096	\$				

## Notes to Condensed Consolidated Statements (unaudited)

### Note 1 - Background

Allied Esports Entertainment Inc. ("AESE" and formerly known as Black Ridge Acquisition Corp, or "BRAC") was incorporated in Delaware on May 9, 2017 as a blank check company for the purpose of effecting a merger, share exchange, asset acquisition, share purchase, recapitalization, reorganization or other similar business combination with one or more businesses or entities (a "Business Combination").

Allied Esports Media, Inc. ("AEM"), a Delaware corporation, was formed in November 2018 to act as a holding company for Allied Esports International Inc. ("Allied Esports") and immediately prior to the close of the Merger (see below) to also include Noble Link Global Limited ("Noble Link"). Allied Esports, together with its subsidiaries described below, owns and operates the esports-related businesses of AESE. Noble Link (prior to the AEM Merger) and its wholly owned subsidiaries Peerless Media Limited, Club Services, Inc. and WPT Enterprises, Inc. operate the poker-related business of AESE and are collectively referred to herein as "World Poker Tour" or "WPT". Prior to the Merger, as described below, Noble Link and Allied Esports were subsidiaries of Ourgame International Holdings Limited (the "Former Parent").

On December 19, 2018, BRAC, Noble Link and AEM executed an Agreement and Plan of Reorganization (as amended from time to time, the "Merger Agreement"). On August 9, 2019 (the "Closing Date"), Noble Link was merged with and into AEM, with AEM being the surviving entity, which was accounted for as a common control merger (the "AEM Merger"). Further, on August 9, 2019, a subsidiary of AESE merged with AEM pursuant to the Merger Agreement with AEM being the surviving entity (the "Merger"). The Merger was accounted for as a reverse recapitalization, and AEM is deemed to be the accounting acquirer. Consequently, the assets and liabilities and the historical operations that are reflected in these condensed consolidated financial statements prior to the Merger are those of Allied Esports and WPT. The preferred stock, common stock, additional paid in capital and earnings per share amounts in these condensed consolidated financial statements for the period prior to the Merger have been restated to reflect the recapitalization in accordance with the shares issued to the Former Parent as a result of the Merger. References herein to the "Company" are to the combination of AEM and WPT during the period prior to the AEM Merger and are to AESE and its subsidiaries after the Merger.

Allied Esports operates directly and through its wholly-owned subsidiaries Esports Arena Las Vegas, LLC ("ESALV") and Allied Esports Gaming GmbH. Allied Esports operates global competitive esports properties designed to connect players and fans via a network of connected arenas. ESALV operates a flagship gaming arena located at the Luxor Hotel in Las Vegas, Nevada. Allied Esports GmbH operates a mobile esports truck that serves as both a battleground and content generation hub and also operates a studio for recording and streaming gaming events.

World Poker Tour is an internationally televised gaming and entertainment company with brand presence in land-based tournaments, television, online and mobile applications. WPT has been involved in the sport of poker since 2002 and created a television show based on a series of high-stakes poker tournaments. WPT has broadcasted globally in more than 150 countries and territories and its shows are sponsored by established brands in many areas, including watches, crystal, playing cards and online social poker operators. WPT also operates ClubWPT.com, a subscription-based site that offers its members inside access to the WPT content database, as well as sweepstakes-based poker product that allows members to play for real cash and prizes in 36 states and territories across the United States and 4 foreign countries. WPT also participates in strategic brand licensing, partnership, and sponsorship opportunities.

## Notes to Condensed Consolidated Statements (unaudited)

### Note 2 - Going Concern and Management's Plans

As of June 30, 2020, the Company had cash of approximately \$9.2 million (excluding approximately \$5.0 million of restricted cash) and a working capital deficit of approximately \$1.5 million. For the six months ended June 30, 2020 and 2019, the Company incurred net losses of approximately \$9.7 million and \$6.7 million, respectively, and used cash in operations of approximately \$3.1 million and \$5.0 million, respectively. As of June 30, 2020, the Company had convertible debt in the gross principal amount of \$2 million which matures on February 23, 2022, and convertible debt in the gross principal amount of \$9.6 million which is payable in 24 monthly installments beginning on August 7, 2020, and for which certain payments can be accelerated at the option of the lender. As of June 30, 2020, the Company also has a Bridge Note outstanding in the amount of approximately \$1.4 million which matures on February 23, 2022. (see Note 7 – Convertible Debt and Convertible Debt, Related Party and Note 8 – Bridge Note Payable for details).

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States. As a global entertainment company that hosts numerous live events with spectators and participants in destination cities, such outbreak has caused people to avoid traveling to and attending these events. Allied Esports and WPT businesses have cancelled or postponed live events, and until Allied Esports' flagship gaming arena located at the Luxor Hotel in Las Vegas, Nevada reopened on June 25, 2020 these businesses were operating online only. The arena is currently running under a modified schedule and limited capacity (up to 65% capacity depending on the event) for daily play and weekly tournaments, and the WPT business continues to operate online only The Company is continuing to monitor the outbreak of COVID-19 and the related business and travel restrictions, and changes to behavior intended to reduce its spread, and the related impact on the Company's operations, financial position and cash flows, as well as the impact on its employees. Due to the rapid development and fluidity of this situation, the magnitude and duration of the pandemic and its impact on the Company's future operations and liquidity is uncertain as of the date of this report. While there could ultimately be a material impact on operations and liquidity of the Company, at the time of issuance, the extent of the impact cannot be determined.

The aforementioned factors raise substantial doubt about the Company's ability to continue as a going concern within one year after the issuance date of these condensed consolidated financial statements.

The accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which contemplate continuation of the Company as a going concern and the realization of assets and the satisfaction of liabilities in the normal course of business. The condensed consolidated financial statements do not include any adjustments relating to the recoverability and classification of asset amounts or the classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company's continuation is dependent upon attaining and maintaining profitable operations and, until that time, raising additional capital as needed, but there can be no assurance that it will be able to close on sufficient financing. The Company's ability to generate positive cash flow from operations is dependent upon generating sufficient revenues. To date, the Company's operations have been funded by the Former Parent, as well as through the issuance of convertible debt, and with cash acquired in the Merger. The Company cannot provide any assurances that it will be able to secure additional funding, either from equity offerings or debt financings, on terms acceptable to the Company, if at all. If the Company is unable to obtain the requisite amount of financing needed to fund its planned operations, including the repayment of convertible debt, it would have a material adverse effect on its business and ability to continue as a going concern, and it may have to explore the sale of, or curtail or even cease, certain operations.

## Notes to Condensed Consolidated Statements (unaudited)

### Note 3 - Significant Accounting Policies

There are no material changes from the significant accounting policies set forth in Note 3 – Significant Accounting Policies of the Company's accompanying notes to the audited consolidated financial statements for the year ended December 31, 2019, except for the following accounting policies and required disclosures.

### Basis of Presentation and Principles of Consolidation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information. Accordingly, they do not include all of the information and disclosures required by U.S. GAAP for annual consolidated financial statements. For additional information, these condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements of and notes thereto included in the Company's amended annual report on Form 10-K/A filed with the Securities and Exchange Commission ("SEC") on March 17, 2020.

In the opinion of management, the accompanying condensed consolidated financial statements include all adjustments which are considered necessary for a fair presentation of the unaudited condensed consolidated financial statements of the Company as of June 30, 2020 and for the three and six months ended June 30, 2020 and 2019. The results of operations for the three and six months ended June 30, 2020 are not necessarily indicative of the operating results for the full year ending December 31, 2020 or any other period. These unaudited condensed consolidated financial statements have been derived from the accounting records of AESE, WPT and Allied Esports and should be read in conjunction with the accompanying notes thereto.

### Net Loss per Common Share

Basic loss per common share is computed by dividing net loss attributable to AESE common stockholders by the weighted average number of common shares outstanding during the period. Diluted loss per common share is computed by dividing net loss attributable to common stockholders by the weighted average number of common shares outstanding, plus the impact of common shares, if dilutive, resulting from the exercise of outstanding stock options and warrants and the conversion of convertible instruments.

## Notes to Condensed Consolidated Statements (unaudited)

The following securities are excluded from the calculation of weighted average dilutive common shares because their inclusion would have been anti-dilutive:

	As of Ju	ne 30,	
	2020	2019	
Options	2,280,000		
Warrants	20,091,549	3,800,000	
Convertible debt	3,609,839(1)	-	
Unit purchase options	600,000	600,000	
Contingent consideration shares	269,231		
	26,850,619	4,400,000	

(1) Common stock equivalents associated with convertible debt were calculated based on the fixed conversion price in effect for voluntary holder conversions; however for certain convertible notes there is a variable conversion price in effect under certain scenarios that is equal to 87% of lowest daily volume weighted average price over the prior ten days, subject to a \$0.734 floor price. If the applicable convertible note principal and guaranteed interest were all converted at the floor price, the potentially dilutive shares related to convertible debt would be 15,406,956 shares.

### Revenue Recognition

The Company recognizes revenue primarily from the following sources:

### In-person revenue

The Company's in-person revenue is comprised of event revenue, sponsorship revenue, merchandising revenue, and other revenue. Event revenue is generated through World Poker Tour events – TV, non-TV, and DeepStacks Entertainment, LLC and DeepStacks Poker Tour, LLC (collectively "DeepStacks") events – held at the Company's partner casinos as well as Allied Esports events held at the Company's esports properties. Event revenues recognized from the rental of the Allied Esports arena and gaming trucks are recognized at a point in time when the event occurs. In-person revenue also includes revenue from ticket sales, admission fees and food and beverage sales for events held at the Company's esports properties. Ticket revenue is recognized at the completion of the applicable event. Point of sale revenues, such as food and beverage, gaming, and merchandising revenues, are recognized when control of the related goods are transferred to the customer.

The Company also generates sponsorship revenues for naming rights for, and rental of, the Company's arena and gaming trucks. Sponsorship revenues from naming rights of the Company's esports arena and from sponsorship arrangements are recognized on a straight-line basis over the contractual term of the agreement. The Company records deferred revenue to the extent that payment has been received for services that have yet to be performed.

## Notes to Condensed Consolidated Statements (unaudited)

In-person revenue was comprised of the following for the three and six months ended June 30, 2020 and 2019:

	 For the Three Months Ended June 30,					For the Six Months Ended June 30,			
	 2020		2019	2020			2019		
Event revenue	\$ 141,490	\$	2,490,372	\$	1,612,118	\$	4,170,131		
Sponsorship revenue	544,935		206,410		990,090		679,815		
Food and beverage revenue	-		314,039		232,299		685,905		
Ticket and gaming revenue	12,564		164,733		151,251		336,772		
Merchandising revenue	338		43,751		18,387		94,323		
Other revenue	 <u>-</u>		119		104		119		
Total in-person revenue	\$ 699,327	\$	3,219,424	\$	3,004,249	\$	5,967,065		

### Multiplatform content revenue

The Company's multiplatform content revenue is comprised of distribution revenue, sponsorship revenue, music royalty revenue, online advertising revenue and content revenue. Distribution revenue is generated primarily through the distribution of content from World Poker Tour's library. World Poker Tour provides video content to global television networks, who then have the right to air the content and place advertisements on the content during the related license period. Revenue from the distribution of video content to television networks is received pursuant to the contract payment terms and is recognized at the point in time that advertisements are aired on the WPT content. Occasionally, WPT will bundle third-party content with its own content in a distribution arrangement and will share the revenue with the third party; however, the revenues related to third party content are de minimis. The Company recognizes distribution revenue pursuant to the terms of each individual contract with the customer and records deferred revenue to the extent the Company has received a payment for services that have yet to be performed or products that have yet to be delivered.

The Company also distributes video content to online channels. Both the global television networks and the online channels place ads within the WPT content and any advertising revenue earned by the global TV network or online channel is shared with WPT. The Company recognizes online advertising revenue at the point in time when the advertisements are placed in the video content.

Sponsorship revenue is generated through the sponsorship of the Company's TV content, live and online events and online streams. Online advertising revenue is generated from third-party advertisements placed on the Company's website. Music royalty revenue is generated when the Company's music is played in the Company's TV series both on TV networks and online. The Company recognizes sponsorship revenue pursuant to the terms of each individual contract when the Company satisfies the respective performance obligations, which could be recognized at a point in time or over the term of the contract. The Company records deferred revenue to the extent the Company has received a payment for services that have yet to be performed or products that have yet to be delivered.

Music royalty revenue is recognized at the point in time when the music is played.

## Notes to Condensed Consolidated Statements (unaudited)

Multiplatform content revenue was comprised of the following for the three and six months ended June 30, 2020 and 2019:

	For the Three Months Ended June 30,				For the Six Months Ended June 30,			
	2020			2019	2020		2019	
Distribution revenue	\$	402,974	\$	351,614	\$	859,893	\$	786,820
Sponsorship revenue		399,386		673,422		783,670		1,040,926
Music royalty revenue		(99,151)		714,130		274,588		1,013,499
Online advertising revenue		2,042		1,538		3,997		1,081
Total multiplatform revenue	\$	705,251	\$	1,740,704	\$	1,922,148	\$	2,842,326

### Interactive revenue

The Company's interactive revenue is primarily comprised of subscription revenue, licensing, social gaming, and virtual product revenue. Subscription revenue is generated through fixed rate (monthly, quarterly, and annual) subscriptions which offer the opportunity for subscribers to play unlimited poker and access benefits not available to non-subscribers.

The Company recognizes subscription revenue on a straight-line basis and records deferred revenue to the extent the Company receives payments for services that have yet to be provided. Social gaming revenue arises from the sale of online tokens and other online purchases on the Company's social gaming website and is recognized at the point the product is delivered. Virtual product revenue is generated from the licensing of the Company's various brands to be used on the customers' virtual product and social gaming platforms and is recognized over the term of the contractual agreement. The Company generates licensing revenue by licensing the right to use the Company's brands on products to third parties. Licensing revenue is recognized pursuant to the terms of each individual contract with the customer and is recognized over the term of the contractual agreement. Deferred revenue is recorded to the extent the Company has received a payment for products that have yet to be delivered.

Interactive revenue was comprised of the following for the three and six months ended June 30, 2020 and 2019:

	For the Three Months Ended June 30,				For the Six Months Ended June 30,			
		2020	2019		2020		2019	
Subscription revenue	\$	1,800,940	\$	1,204,782	\$	3,087,729	\$	2,432,405
Virtual product revenue		980,752		924,863		1,905,067		1,848,358
Social gaming revenue		370,047		139,964		631,971		244,748
Licensing revenue		17,509		55,771		57,273		181,609
Other revenue		8,461		52,838		18,903		56,883
Total interactive revenue	\$	3,177,709	\$	2,378,218	\$	5,700,943	\$	4,764,003

## Notes to Condensed Consolidated Statements (unaudited)

The following table summarizes our revenue recognized under ASC 606 in our condensed consolidated statements of operations and comprehensive loss:

		Three Mon	the oths E e 30,	For the Six Months Ended June 30,				
	<u> </u>	2020		2019	_	2020		2019
Revenues Recognized at a Point in Time:								
Event revenue	\$	141,490	\$	2,490,372	\$	1,612,118	\$	4,170,131
Distribution revenue		402,974		351,614		859,893		786,820
Social gaming revenue		370,047		139,964		631,971		244,748
Food and beverage revenue		-		314,039		232,299		685,905
Sponsorship revenue		47,962		285,466		45,460		67,295
Ticket and gaming revenue		12,564		164,733		151,251		336,772
Merchandising revenue		338		43,751		18,387		94,323
Music royalty revenue		(99,151)		714,130		274,588		1,013,499
Online advertising revenue		2,042		1,538		3,997		1,081
Other revenue		8,461		52,957		19,007		57,002
Total Revenues Recognized at a Point in Time		886,727		4,558,564	_	3,848,971		7,457,576
Revenues Recognized Over a Period of Time:								
Subscription revenue		1,800,940		1,204,782		3,087,729		2,432,405
Virtual product revenue		980,752		924,863		1,905,067		1,848,358
Sponsorship revenue		896,359		594,366		1,728,300		1,653,446
Licensing revenue		17,509		55,771		57,273		181,609
Total Revenues Recognized Over a Period of Time		3,695,560		2,779,782		6,778,369		6,115,818
Total Revenues	\$	4,582,287	\$	7,338,346	\$	10,627,340	\$	13,573,394

The timing of the Company's revenue recognition may differ from the timing of payment by its customers. A receivable is recorded when revenue is recognized prior to payment and the Company has an unconditional right to payment. Alternatively, when payment precedes the provision of the related services, the Company records deferred revenue until the performance obligations are satisfied.

As of June 30, 2020, there remained approximately \$0.7 million of contract liabilities which were included within deferred revenue on the consolidated balance sheet as of December 31, 2019, and for which performance obligations had not yet been satisfied as of June 30, 2020. The Company expects to satisfy its remaining performance obligations within the next twelve months. During the six months ended June 30, 2020, there was no revenue recognized from performance obligations satisfied (or partially satisfied) in previous periods.

## Notes to Condensed Consolidated Statements (unaudited)

### **Advertising Costs**

The Company expenses advertising and marketing costs as they are incurred. Marketing and advertising expense was \$49,461 and \$115,760 during the three and six months ended June 30, 2020 and \$59,168 and \$185,561 during the three and six months ended June 30, 2019, respectively.

### Foreign Currency Translation

The Company's reporting currency is the United States Dollar. The functional currencies of the Company's operating subsidiaries are their local currencies (United States Dollar and Euro). Euro-denominated assets and liabilities are translated into the United States Dollar using the exchange rate at the balance sheet date and revenue and expense accounts are translated using the weighted average exchange rate in effect for the period. Resulting translation adjustments are made directly to accumulated other comprehensive (loss) income. Gains (losses) arising from exchange rate fluctuations on transactions denominated in a currency other than the reporting currency were \$1,625 and \$1,256 during the three and six months ended June 30, 2020, respectively, and \$3,698 and \$(88) during the three and six months ended June 30, 2019, respectively, and are recognized in operating results in the consolidated statements of operations. The Euro to United States Dollar exchange rate was 1.1228 and 1.1215 at June 30, 2020 and December 31, 2019, respectively. The Company engages in foreign currency denominated transactions with customers and suppliers, as well as between subsidiaries with different functional currencies.

#### Reclassifications

Certain prior period balances have been reclassified in order to conform to the current year presentation. These reclassifications have no effect on previously reported results of operations or loss per share.

### CARES Act

On March 27, 2020, President Trump signed into law the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"). The CARES Act, amongst other things, includes provisions relating to refundable payroll tax credits, deferment of employer social security payments, net operating loss carryback periods, alternative minimum tax credit refunds, modifications to the net interest deduction limitations and technical corrections to tax depreciation methods for qualified improvement property. Pursuant to ASC 740, the Company recognizes the tax effects of new tax legislation upon enactment. Accordingly, the CARES Act is effective beginning in the quarter ended March 31, 2020. The Company is does not believe that the new tax provisions outlined in the CARES Act will have a material impact on the Company's consolidated financial statements.

## Notes to Condensed Consolidated Statements (unaudited)

### Recent Accounting Pronouncements

In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, "Leases (Topic 842)." ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from operating leases. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. This amendment will be effective for private companies and emerging growth companies for fiscal years beginning after December 15, 2020, and interim periods within fiscal years beginning after December 15, 2021. The FASB issued ASU No. 2018-10 "Codification Improvements to Topic 842, Leases" and ASU No. 2018-11 "Leases (Topic 842) Targeted Improvements" in July 2018, and ASU No. 2018-20 "Leases (Topic 842) - Narrow Scope Improvements for Lessors" in December 2018. ASU 2018-10 and ASU 2018-20 provide certain amendments that affect narrow aspects of the guidance issued in ASU 2016-02. ASU 2018-11 allows all entities adopting ASU 2016-02 to choose an additional (and optional) transition method of adoption, under which an entity initially applies the new leases standard at the adoption date and recognizes a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. The Company is currently evaluating the impact that this guidance will have on its consolidated financial statements.

In January 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-04, Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. The new guidance simplifies the accounting for goodwill impairment by eliminating Step 2 of the goodwill impairment test. Under current guidance, Step 2 of the goodwill impairment test requires entities to calculate the implied fair value of goodwill in the same manner as the amount of goodwill recognized in a business combination by assigning the fair value of a reporting unit to all of the assets and liabilities of the reporting unit. The carrying value in excess of the implied fair value is recognized as goodwill impairment. Under the new standard, goodwill impairment is recognized based on Step 1 of the current guidance, which calculates the carrying value in excess of the reporting unit's fair value. This standard was adopted on January 1, 2020 and did not have a material impact on the Company's consolidated financial statements or disclosures.

In July 2018, the FASB issued ASU No. 2018-09, "Codification Improvements" ("ASU 2018-09"). These amendments provide clarifications and corrections to certain ASC subtopics including the following: Income Statement - Reporting Comprehensive Income – Overall (Topic 220-10), Debt - Modifications and Extinguishments (Topic 470-50), Distinguishing Liabilities from Equity – Overall (Topic 480-10), Compensation - Stock Compensation - Income Taxes (Topic 718-740), Business Combinations - Income Taxes (Topic 805-740), Derivatives and Hedging – Overall (Topic 815-10), and Fair Value Measurement – Overall (Topic 820-10). The majority of the amendments in ASU 2018-09 will be effective in annual periods beginning after December 15, 2019. This standard was adopted on January 1, 2020 and did not have a material impact on the Company's consolidated financial statements or disclosures.

## Notes to Condensed Consolidated Statements (unaudited)

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement ("ASU 2018-13"). The amendments in ASU 2018-13 modify the disclosure requirements associated with fair value measurements based on the concepts in the Concepts Statement, including the consideration of costs and benefits. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. The amendments are effective for all entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. This standard was adopted on January 1, 2020 and did not have a material impact on the Company's consolidated financial statements or disclosures.

In February 2020, the FASB issued ASU No. 2020-02, Financial Instruments - Credit Losses (Topic 326) and Leases (Topic 842) – Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 119 and Update to SEC Section on Effective Date ("ASU 2020-02") which provides clarifying guidance and minor updates to ASU No. 2016-13 – Financial Instruments – Credit Loss (Topic 326) ("ASU 2016-13") and related to ASU No. 2016-02 - Leases (Topic 842). ASU 2020-02 amends the effective date of ASU 2016-13, such that ASU 2016-13 and its amendments will be effective for the Company for interim and annual periods in fiscal years beginning after December 15, 2022. The adoption of ASU 2016-13 is not expected to have a material impact on the Company's consolidated financial statements or disclosures.

### Note 4 - Other Assets

The Company's other assets consist of the following:

	_	June 30, 2020		ecember 31, 2019
Investment in ESA	\$	-	\$	1,138,631
Investment in TV Azteca		5,000,000		3,500,000
	\$	5,000,000	\$	4,638,631
			_	

As of June 30, 2020, the Company owns a25% non-voting membership interest in Esports Arena, LLC ("ESA") and ESA's wholly owned subsidiary. The investment is accounted for as a cost method investment since the Company does not have the ability to exercise significant influence over the operating and financial policies of ESA.

During January 2019, the Company contributed \$1,238,631 to ESA, in order to fulfill the remainder of its funding commitment to ESA. The Company recognized an immediate impairment of \$600,000 related to this funding. During June 2020, the Company recorded an additional impairment charge in the amount of \$1,138,631, related to its investment in ESA.

The Company paid \$3,500,000 to TV Azteca, S.A.B. DE C.V., a Grupo Salinas company ("TV Azteca") in August 2019, and on March 4, 2020 the Company paid an additional \$1,500,000 to TV Azteca in connection with a Strategic Investment Agreement with TV Azteca in order to expand the Allied Esports brand into Mexico. See Note 11 – Commitments and Contingencies, Investment Agreements for additional details.

## Notes to Condensed Consolidated Statements (unaudited)

### Note 5 - Deferred Production Costs

Deferred production costs consist of the following:

	 June 30, 2020	Ι	December 31, 2019
Deferred production costs	\$ 29,613,822		28,290,200
Less: accumulated amortization	 (18,060,558)		(17,327,718)
Deferred production costs, net	\$ 11,553,264	\$	10,962,482
Weighted average remaining amortization period at June 30, 2020 (in years)	4.03		

Production costs of \$516,141 and \$732,840 for the three and six months ended June 30, 2020 and \$1,166,402 and \$1,620,365 for the three and six months ended June 30, 2019, respectively, were expensed and are reflected in multiplatform content costs in the condensed consolidated statements of operations and comprehensive loss.

### Note $6-Accrued\ Expenses\ and\ Other\ Current\ Liabilities$

Accrued expenses and other current liabilities consist of the following:

	June 30, 2020		ecember 31, 2019
Compensation expense	\$ 1,109,119	\$	1,348,066
Payroll tax obligations	1,540,210		-
Rent	502,020		124,969
Interactive costs	896,233		319,833
Event costs	85,912		186,173
Legal and professional fees	414,980		154,799
Production costs	29,942		55,679
Unclaimed player prizes	411,749		342,535
Other accrued expenses	753,766		721,693
Other current liabilities	12,299		369,614
Accrued leasehold improvements	 		269,110
	\$ 5,756,230	\$	3,892,471

## Notes to Condensed Consolidated Statements (unaudited)

### Note 7 - Convertible Debt and Convertible Debt, Related Party

As of June 30, 2020 and December 31, 2019, the Company's convertible debt consisted of the following:

	June 30, 2020							December 31, 2019					
		Gross Principal Debt			Convertible Debt, Net of		Gross Principal				Convertil Debt, ot Net of		
		Amount		Discount	De	bt Discount		Amount		Discount	D	ebt Discount	
Convertible bridge notes	\$	1,000,000	\$	(2,693)	\$	997,307	\$	13,000,000	\$	(154,499)	\$	12,845,501	
Convertible bridge notes, related party		1,000,000		(2,693)		997,307		1,000,000		(11,885)		988,115	
Senior secured convertible notes		9,600,000		(4,379,113)		5,220,887		<u>-</u>		<u>-</u>		<u>-</u>	
Total	\$	11,600,000	\$	(4,384,499)	\$	7,215,501	\$	14,000,000	\$	(166,384)	\$	13,833,616	

Convertible Bridge Notes and Convertible Bridge Notes, Related Party

Pursuant to an Amendment and Acknowledgement Agreement dated August 5, 2019, the convertible bridge notes (the "Bridge Notes") are secured by the assets of the Company and originally matured on August 23, 2020 (the "Maturity Date"). The Bridge Notes are convertible into shares of AESE common stock at any time at a conversion price of \$8.50 per share. Further, the minimum interest to be paid under each Bridge Note shall be the greater of (a) 18 months of accrued interest at 12% per annum; or (b) the sum of the actual interest accrued plus 6 months of additional interest at 12% per annum. In the event of default, the Bridge Notes shall become immediately due and payable upon the written notice of the holder.

If any holder elects to convert their Bridge Note into common stock, they would be entitled to receive additional shares of common stock ("Contingent Consideration Shares") equal to the product of (i) 3,846,153 shares, multiplied by (ii) that holder's investment amount, divided by (iii) \$100,000,000, if at any time within five years after the August 9, 2019 closing date, the last exchange-reported sale price of common stock trades at or above \$13.00 for thirty (30) consecutive calendar days.

On April 29, 2020, the Company and a holder of a \$5,000,000 Bridge Note (the "Noteholder"), entered into a Secured Convertible Note Modification and Conversion Agreement (the "Amendment 1"), pursuant to which the Noteholder converted \$2,000,000 of the principal amount of its \$5,000,000 Bridge Note into 1,250,000 shares of the Company's common stock at a reduced conversion price of \$1.60 per share. On May 22, 2020, the Company and the Noteholder entered into a Secured Convertible Note Modification and Conversion Agreement No. 2 ("Amendment 2"), pursuant to which the remaining principal amount of the \$5,000,000 Bridge Note (\$3,000,000) was converted into 2,142,857 shares of the Company's common stock at a reduced conversion price of \$1.40 per share. Further, pursuant to Amendment 1 and Amendment 2, interest on the \$5,000,000 principal owed to the Noteholder prior to conversion will continue to accrue through the maturity date as if the principal amount had not been converted. Minimum accrued interest payable pursuant to Amendment 2 in the amount of \$1,421,096 (the "Accrued Interest") is payable on or before the maturity date. No Contingent Consideration Shares were issued in connection with the conversion since the requirements for issuance were not met.

## Notes to Condensed Consolidated Statements (unaudited)

On June 8, 2020, the Company and the Noteholder entered into Secured Convertible Note Modification Agreement No. 3 ("Amendment 3" and together with Amendment 1 and Amendment 2, the "Amendments"). Pursuant to Amendment 3, the Accrued Interest is converted into principal under the Noteholder's Bridge Note (the "Amended Bridge Note"). See Note 8 - Bridge Note Payable for additional details.

The Company recorded a conversion inducement charge of \$5,247,531 as a result of the Amendments, consisting of \$4,998,845 representing the value of common stock issued upon conversion in excess of the common stock issuable under the original terms of the \$5,000,000 Bridge Note, and \$248,686, representing the excess of minimum interest payable pursuant to Amendment 3 over the interest payable pursuant to the original terms of the \$5,000,000 Bridge Note.

On June 8, 2020, the Company paid \$8,670,431 in satisfaction of principal in the amount of \$7,000,000 and interest in the amount of \$1,670,431 owed in connection with other Bridge Notes. Further, on June 8, 2020, the Company and the holders (the "Extending Bridge Noteholders") of the two remaining Bridge Notes outstanding in the aggregate principal amount of \$2,000,000 (together, the "Extended Bridge Notes"), of which principal in the amount of \$1,000,000 is owed to the spouse of the Company's Chief Executive Officer and Director, entered into a Secured Convertible Note Modification (Extension) Agreement with the Company (together, the "Bridge Note Extensions") pursuant to which, among other things, the Extending Bridge Noteholders agreed to extend the maturity date of their respective Extended Bridge Note until February 23, 2022. Interest on the Extended Bridge Notes will continue to accrue at 12.0% per year and may be prepaid without penalty. The remaining provisions of the Extended Bridge Notes remain unchanged and in effect.

As of June 30, 2020, principal and interest of \$2,000,000 and \$373,009, respectively, remain outstanding under the Bridge Notes

The Company recorded interest expense related to the Bridge Notes of \$606,772 and \$1,289,713 (including amortization of debt discount of \$96,806 and \$160,999), respectively, related to the Bridge Notes during the three and six months ended June 30, 2020, and recorded interest expense of \$57,863 and \$57,863 (including amortization of debt discount of \$0 and \$0), respectively, during the three and six months ended June 30, 2019. As of June 30, 2020, there was \$5,385 of unamortized debt discount on the Bridge Notes.

Senior Secured Convertible Notes

On June 8, 2020, pursuant to a securities purchase agreement (the "Purchase Agreement") between the Company and certain accredited investors, the Company issued two senior secured convertible notes (the "Senior Notes") with an aggregate principal balance of \$9,600,000 and immediately vested five-year warrants to purchase an aggregate 1,454,546 shares of common stock at an exercise price of \$4.125 per share for net cash proceeds of \$9,000,000. The Senior Notes are secured by the assets of the Company, bear interest at 8% per annum and mature on June 8, 2022, with an aggregate of \$1,536,000 of interest guaranteed to be paid to the note holders. The Purchase Agreement contains customary representations and warranties, and the Company agreed it would not take on additional debt from third parties without the Investors' written approval, subject to certain exceptions for ordinary course trade debt. The Company also agreed to use 35% of the proceeds from future financings in excess of \$3 million (or \$5 million if approved by the Investors) to pay down the outstanding balance on the Loan. The Company reserves its rights under the Purchase Agreement to consummate, subject to certain exceptions, a debtor or equity offering of up to \$5 million in the future.

## Notes to Condensed Consolidated Statements (unaudited)

The Senior Notes and two years of interest are payable in equal monthly installments (the "Monthly Redemption Payment"), commencing on August 7, 2020 Each Monthly Redemption Payment may be paid at the Company's option in cash, or in shares of common stock (the "Stock Settlement Option") at a price equal to 87% of the lowest daily volume weighted average price in the 10 days prior to the scheduled payment date (the "Stock Settlement Price"), provided that (i) the Company gives thirty days written irrevocable notice prior to the Monthly Redemption Payment (the "Monthly Redemption Notice"), (ii) all amounts due have been paid timely, (iii) there are sufficient number of authorized shares available to be issued, (iv) the note holders do not possess any material non-public information at the time the Company issues the common stock, and (v) the Company's shares have met certain minimum volume and closing price thresholds. The Stock Settlement Price cannot be lower than \$0.734 per share. Monthly Redemption Payments paid in cash require the payment of a 10% premium in addition to the monthly installment.

Immediately prior to each Monthly Redemption Payment, the holders of the Senior Notes may accelerate up to four Monthly Redemption Payments and may elect to have such accelerated Monthly Redemption Payments paid in shares of the Company's common stock at the Stock Settlement Price, instead of in cash.

The Senior Notes are convertible at each holder's option, in whole or in part, and from time to time, into shares of the Company's common stock (the "Holder Conversion Option" and together, with the Stock Settlement Option, the "ECOs") at \$3.30 per share (subject to adjustment to convert at the same price as any subsequent issuances of Company common stock at a lower issuance price, subject to certain exceptions) (the "Holder Conversion Price"); provided, however, that the parties may not affect any such conversion that would result in a note holder (together with its affiliates) owning in excess of 4.99% of the number of shares of the Company's common stock outstanding immediately after giving effect to the conversion (the "Beneficial Ownership Limitation"). Each holder, upon notice to the Company, may elect to increase or decrease its Beneficial Ownership Limitation, provided that the Beneficial Ownership Limitation may not exceed 9.99%. The Company determined that the ECOs contained a beneficial conversion feature ("BCF") in the amount of \$523,636, which was credited to additional paid in capital.

Upon the issuance of the Senior Notes, the Company recorded a debt discount at issuance in the aggregate amount \$4,632,556, consisting of (i) the \$600,000 difference between the principal amount of the note and the cash proceeds received, (ii) the relative fair value of the warrants of \$1,205,959 (which were credited to additional paid in capital, (iii) two years' guaranteed interest of \$1,536,000 (credited to interest payable), (iv) the BCF of \$523,636 (credited to additional paid in capital), and (v) financing costs of \$766,961. The debt discount is being amortized using the effective interest method over the term of the Senior Notes. During the three and six months ended June 30, 2020, the Company recorded amortization of debt discount of \$253,443 and \$253,443, respectively, related to the Senior Notes.

## Notes to Condensed Consolidated Statements (unaudited)

### Note 8 - Bridge Note Payable

The Bridge Note Payable consists of the Amended Bridge Note (see Note 7 – Convertible Debt and Convertible Debt, Related Party, Convertible Bridge Notes and Convertible Bridge Notes, Related Party). The Amended Bridge Note matures on February 23, 2022. Interest on the Amended Bridge Note will accrue commencing on August 23, 2020 at 12% per annum (increasing to 15% per annum upon an event of default as defined). Principal and interest owed under the Amended Bridge Note is not convertible into shares of the Company's common stock.

### Note 9 - Loans Payable

During May 2020, the Company received aggregate cash proceeds of \$1,592,429 pursuant to three loans (the "PPP Loans") provided in connection with the Paycheck Protection Program ("PPP") under the CARES act. The PPP Loans mature two years from date of issuance. Of the total principal owed under the PPP Loans, \$907,129 bears interest at 0.98% per annum and \$685,300 bears interest at 1.00% per annum, respectively. Monthly amortized principal and interest payments are deferred for six months after the date of disbursement. While the PPP Loans currently have a two-year maturity, the amended law permits the borrower to request a five-year maturity from its lender.

Under the terms of the CARES Act, as amended by the Paycheck Protection Program Flexibility Act of 2020, the Company is eligible to apply for and receive forgiveness for all or a portion of PPP Loans. Such forgiveness will be determined, subject to limitations, based on the use of loan proceeds for certain permissible purposes as set forth in the PPP, including, but not limited to, payroll costs (as defined under the PPP) and mortgage interest, rent or utility costs (collectively, "Qualifying Expenses"), and on the maintenance of employee and compensation levels during the twenty-four week period following the funding of the PPP Loan. The Company intends to use the proceeds of the PPP Loan for Qualifying Expenses. However, no assurance is provided that the Company will be able to obtain forgiveness of the PPP Loan in whole or in part.

The Company recorded interest expense of \$2,690 related to the PPP Loans during the three and six months ended June 30, 2020.

### Note 10 - Segment Data

Each of the Company's business segments offer different, but synergistic products and services, and are managed separately, by different chief operating decision makers.

The Company's business consists of three reportable segments:

- Poker, gaming, and entertainment, provided through WPT, including televised gaming and entertainment, land-based poker tournaments, online and mobile poker applications.
- E-sports, provided through Allied Esports, including multiplayer video game competitions.
- Corporate.

The following tables present segment information for the three and six months ended June 30, 2020 and 2019 and as of June 30, 2020 and December 31, 2019:

	For the Three M	onths Ended June 30, 2020	For the Three Months Ended June 30, 2019					
	Gaming &		Gaming &					
	Entertainment E-sports	Corporate <sup>(1)</sup> TOTAL	Entertainment E-sports	Corporate <sup>(1)</sup>	TOTAL			
Revenues	\$ 3,961,825 \$ 620,4	62 \$ - \$ 4,582,287	\$ 5,067,932 \$ 2,270,414	\$ -	\$ 7,338,346			
Income (Loss) from Operations	\$ 11,498 \$ (3,267,	43) \$ (1,518,289) \$ (4,773,934)	\$ (523,599) \$ (2,220,797)	\$ -	\$ (2,744,396)			
	Entertainment E-sports \$ 3,961,825 \$ 620,4	- \$ 4,582,287	Entertainment         E-sports           \$ 5,067,932         \$ 2,270,414	\$ -	\$ 7,338,			

## Notes to Condensed Consolidated Statements (unaudited)

	1	For the Six Months E	nded June 30, 2020		For the Six Months Ended June 30, 2019					
	Gaming &		Corporate <sup>(1)</sup>	TOTAL	Gaming &	Emanta	Corporate <sup>(1)</sup>	TOTAL		
D	Entertainment	E-sports	Corporate		Entertainment	E-sports	Corporate			
Revenues	\$ 8,949,137	\$ 1,678,203	\$ -	\$ 10,627,340	\$ 9,885,750	\$ 3,687,644	\$ -	\$ 13,573,394		
Income (Loss) from Operations	\$ 451,491	\$ (9,694,553)	\$ (3,624,942)	\$ (12,868,004)	\$ (897,210)	\$ (5,701,338)	\$ -	\$ (6,598,548)		
		As of June	30, 2020		As of December 31, 2019					
	Gaming &									
	Entertainment	E-sports	Corporate <sup>(2)</sup>	TOTAL	Entertainment	E-sports	Corporate <sup>(2)</sup>	TOTAL		
Total Assets	\$ 40,207,405	\$ 18,565,101	\$ 11,135,119	\$ 69,907,625	\$ 39,290,001	\$ 21,702,158	\$ 10,328,915	\$ 71,321,074		

- (1) Unallocated corporate operating losses result from general corporate overhead expenses not directly attributable to any one of the business segments. These expenses are reported separate from the Company's identified segments and are included in general and administrative expenses on the accompanying condensed consolidated statements of operations and comprehensive loss.
- (2) Unallocated corporate assets not directly attributable to any one of the business segments.

One customer of the Gaming and Entertainment segment accounted for 17% of that segment's revenues and accounted for 14% of total Company revenues during the six months ended June 30, 2020. The same customer accounted for 15% of that segment's revenues and 11% of total Company revenues during the six months ended June 30, 2019

One customer of the E-sports segment accounted for 38% of that segment's revenues and 6% of total Company revenues during the six months ended June 30, 2020.

During the six months ended June 30, 2020 and 2019,12% and 12%, respectively, of the Gaming and Entertainment revenues, and 0% and 7%, respectively, of the E-sports revenues were from foreign sources.

### Note 11 - Commitments and Contingencies

### Litigations, Claims, and Assessments

The Company is involved in various disputes, claims, liens, and litigation matters arising out of the normal course of business. While the outcome of these disputes, claims, liens and litigation matters cannot be predicted with certainty, after consulting with legal counsel, management does not believe that the outcome of these matters will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

On March 23, 2020, an employee of Allied Esports filed a claim in Los Angeles Superior Court alleging various employment misconduct against Allied Esports, the Company and an officer of the Company in connection with a competition hosted by Allied Esports. The claim alleges damages in excess of \$3 million and suggests that the defendants could be subject to punitive damages. The parties have agreed to a mediation to be conducted on September 10, 2020. The Company's insurer has confirmed that some claims, but not all, are covered (subject to coverage limits and retention).

## Notes to Condensed Consolidated Statements (unaudited)

### Operating Leases

The Company's aggregate rent expense incurred was \$869,226 and \$756,084 during the three months ended June 30, 2020 and 2019, respectively, and was \$1,463,471 and \$1,368,498 during the six months ended June 30, 2020 and 2019, respectively. Of the aggregate rent incurred during the three months ended June 30, 2020 and 2019, \$6,278 and \$85,039, respectively, was included within in-person cost of revenues, and \$370,896 and \$358,544, respectively, was included within general administrative expenses on the condensed consolidated statements of operations. During the six months ended June 30, 2020, the Company received a rent abatement in the amount of \$125,000 and rent deferrals totaling \$250,000 due to the impact of the COVID-19 pandemic. Of the aggregate rent incurred during the six months ended June 30, 2020 and 2019, \$192,557 and \$192,557, respectively, was capitalized into deferred production costs, \$714,553 and \$625,002, respectively, was included within in-person cost of revenues, and \$556,361 and \$550,939, respectively, was included within general administrative expenses on the condensed consolidated statements of operations.

#### Investment Agreements

### TV Azteca Agreement

In June 2019, the Company entered into an exclusive ten-year strategic investment and revenue sharing agreement (the "TV Azteca Agreement") with TV Azteca, in order to expand the Allied Esports brand into Mexico. Pursuant to the terms of the TV Azteca Agreement, as amended, TV Azteca purchased 742,692 shares of AESE common stock for \$5,000,000 (the "Purchased Shares").

In connection with the TV Azteca Agreement, AESE will provide \$7,000,000 to be used for various strategic initiatives including digital channel development, facility and flagship construction in Mexico, co-production of Spanish language content, platform localization, and marketing initiatives. The Company will be entitled to various revenues generated from the investment.

As of June 30, 2020, the Company has paid \$5,000,000 with the rest of the payments due as follows:

- \$1,000,000 payable on March 1, 2021 and
- \$1,000,000 payable on March 1, 2022.

On July 20, 2020, the Company and TV Azteca entered into an amendment to the TV Azteca Agreement, pursuant to which the Company's obligations to pay TV Azteca \$1,000,000 on each of March 1, 2021 and March 1, 2022 were waived (see Note 13 – Subsequent Events).

### Simon Agreement

In June 2019, the Company entered into an agreement (the "Simon Agreement") with Simon Equity Development, LLC ("Simon"), a shareholder of the Company, pursuant to which Allied Esports would conduct a series of mobile esports gaming tournaments and events at selected Simon shopping malls and online called the Simon Cup, in each of 2019, 2020 and 2021, and would also develop esports and gaming venues at certain Simon shopping malls in the U.S.

## Notes to Condensed Consolidated Statements (unaudited)

In connection with the Simon Agreement, AESE placed \$4,950,000 of cash into an escrow account to be utilized for various strategic initiatives including the build-out of branded esports facilities at Simon malls, and esports event programs. On October 22, 2019, \$1,300,000 was released from escrow in order to fund expenses incurred in connection with the 2019 Simon Cup. As of December 31, 2019, the balance in the escrow account was \$3,650,000, which is shown as restricted cash on the accompanying condensed consolidated balance sheet.

The Simon Agreement and the related Escrow Agreement, as amended, permitted Simon to request the return of any funds remaining in escrow if the parties did not agree on the 2020 spending plan by March 8, 2020. On March 18, 2020, as the COVID-19 pandemic accelerated in the United States, Simon notified the escrow agent that the parties had not agreed on a 2020 spending plan and requested the return of the remaining funds in the escrow account. The escrow agent returned the remaining \$3,650,000 to Simon on March 26, 2020. During the three months and six months ended June 30, 2020, the Company recorded \$0 and \$3,650,000, respectively, of stock-based compensation related to the return of cash held in escrow, which is reflected in stock-based compensation expense on the accompanying condensed consolidated statements of operations and comprehensive loss.

The COVID-19 pandemic has delayed indefinitely the parties' ability to plan and budget for the 2020 and 2021 esports programming and esports venues. The parties have agreed to extend the due date under the applicable agreements from March 8, 2020 to January 31, 2021, in order to continue to develop and budget for the annual esports program and esports venues in future years once the COVID-19 pandemic has ended.

### Brookfield Partnership

On January 14, 2020, the Company issued 758,725 shares of its common stock to BPR Cumulus LLC, an affiliate of Brookfield Property Partners ("Brookfield") in exchange for \$5,000,000 (the "Purchase Price") pursuant to a Share Purchase Agreement (the "Brookfield Agreement"). The Purchase Price was placed into escrow and is to be used by the Company or its subsidiaries to develop integrated esports experience venues at mutually agreed upon shopping malls owned and/or operated by Brookfield or any of its affiliates (each, an "Investor Mall"), that will include a dedicated gaming space and production capabilities to attract and to activate esports and other emerging live events (each, an "Esports Venue"). To that end, half of the Purchase Price will be released from escrow to the Company upon the execution of a written lease agreement between Brookfield and the Company for the first Esports Venue, and the other half will be released to the Company upon the execution of a written lease agreement between Brookfield he Company for the second Esports Venue. Further, pursuant to the Brookfield Agreement, the Company must create, produce, and execute three (3) esports events during each calendar year 2020, 2021 and 2022 that will include the Company's esports truck at one or more Investor Malls at mutually agreed times. The balance held in escrow as of June 30, 2020 is \$5,000,000 and is reflected in restricted cash on the accompanying condensed consolidated balance sheets.

### Amendments to Employment Agreements

On April 24, 2020, the employment agreement between the Company and the Chief Executive Officer of WPT (the "WPT CEO") was amended such that effective as of May 1, 2020, the WPT CEO annual salary will be reduced by 10% to approximately \$377,000 for a six-month period.

On April 24, 2020, the employment agreement between the Company and its Chief Executive Officer (the "CEO"), pursuant to which the parties agreed that effective May 1, 2020, the CEO's annual salary will be reduced by 80% to \$60,000 for a six-month period.

## Notes to Condensed Consolidated Statements (unaudited)

### Note 12 - Stockholders' Equity

Put Option Agreement and Exercise

On February 25, 2020 (the "Effective Date"), the Company entered into a Put Option Agreement (the "Agreement") with the Chairman of the Company's Board of Director (the "Chairman"), pursuant to which the Company has an option in its discretion, to sell shares of its common stock (the "Option Shares") to the Chairman for aggregate gross proceeds of up to \$2.0 million, at a purchase price of \$1.963 per Option Share, subject to the following limitations:

- a) The total number of shares that may be issued under the Agreement will be limited to 19.99% of the Company's outstanding shares on the date the Agreement is signed (the "Exchange Cap"), unless stockholder approval is obtained to issue shares in excess of the Exchange Cap;
- b) The Company may not issue and the Chairman may not purchase Option Shares to the extent that such issuance would result in the Chairman and his affiliates beneficially owning more than 19.99% of the then issued and outstanding shares of the Company's common stock unless (i) such ownership would not be the largest ownership position in the Company, or (ii) stockholder approval is obtained for ownership in excess of 19.99%;
- c) The Company may not issue, and the Chairman may not purchase any Option Shares if such issuance and purchase would be considered equity compensation under the rules of The Nasdaq Stock Market unless stockholder approval is obtained for such issuance; and
- d) Option Shares are subject to a six-month lock-up period whereby they cannot be sold or transferred.

On March 9, 2020, the Company provided notice to the Chairman that it had elected to exercise the Put Option to sell1,018,848 Option Shares at a purchase price of \$1.963 per share for total proceeds of \$2,000,000, which was recorded as subscription receivable and common stock subscribed on the accompanying condensed consolidated balance sheet. The Option Shares were not deemed to be issued until the closing of the sale of the Option Shares on May 15, 2020.

### Stock Options

A summary of the option activity during the six months ended June 30, 2020 is presented below:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Term (Yrs)	Intrinsic Value
Outstanding, January 1, 2020	2,480,000	\$ 4.34	9.86	\$ -
Granted	<u>-</u>	-		
Exercised	-	-		
Expired	-	-		
Forfeited	(200,000)	4.56		
Outstanding, June 30, 2020	2,280,000	\$ 4.32	9.37	\$ -
Exercisable, June 30, 2020	-	\$ -		\$ -

During the three and six months ended June 30, 2020, the Company recorded stock-based compensation expense of \$\Display\$13,763 and \$\\$454,162\$, respectively, related to stock options issued as compensation. As of June 30, 2020, there was \$3,140,225 of unrecognized stock-based compensation expense related to the stock options that will be recognized over the remaining vesting period of 3.3 years.

### Restricted Stock

During the three and six months ended June 30, 2020, the Company recorded stock-based compensation expense of \$117,875 and \$231,311, respectively, related to restricted stock issued as compensation. As of June 30, 2020, there was \$96,537 of unrecognized stock-based compensation expense related to restricted stock that will be recognized over the remaining vesting period of 0.2 years.

## Notes to Condensed Consolidated Statements (unaudited)

### Warrants

A summary of warrant activity during the six months ended June 30, 2020 is presented below:

	Number of Warrants	Weighted Average Exercise Price	Weighted Average Remaining Life in Years	Intrinsic Value
Outstanding, January 1, 2020	18,637,003	\$ 11.50	4.6	\$ -
Issued	1,454,546	4.13		
Exercised	-	-		
Cancelled	-	-		
Outstanding, June 30, 2020	20,091,549	\$ 10.97	4.2	\$ -
Exercisable, June 30, 2020	20,091,549	\$ 10.97	4.2	\$ -

Warrants outstanding and exercisable as of June 30, 2020 are as follows:

	Warrants Outstanding	Warrants	Exercisable	
		Outstanding Number of	Weighted Average	Exercisable Number of
Exercise Price	Exercisable Into	Warrants	Remaining Life in Years	Warrants
11.500	Common Stock	18,637,003	4.1	18,637,003
4.125	Common Stock	1,454,546	4.9	1,454,546
		20,091,549		20,091,549

On June 8, 2020, the Company issued five-year warrants to purchase 1,454,546 shares of common stock (the "Warrant Shares") at an exercise price of \$4.125 per share, in connection with the issuance of Senior Notes. The warrants may be exercised on a cashless basis if there is no effective registration statement registering the Warrant Shares at the time of exercise. The registration of the Warrant Shares became effect on July 31, 2020.

The Company computed the fair value of the warrants using a Black-Scholes option pricing model using the following assumptions: expected volatility of 45%, risk-free rate of 0.45%, expected term of 5 years, and expected dividends of 0.00% (see Note 7 – Convertible Debt and Convertible Debt, Related Party, Senior Secured Convertible Notes).

### Note 13 - Subsequent Events

### TV Azteca Agreement

On July 20, 2020, the Company entered into an Amendment to TV Azteca Agreement (the "Azteca Amendment).. The Azteca Amendment provides that, subject to the approval of the terms of the Azteca Amendment by the Company's Board of Directors: (i) TV Azteca waives the Company's obligations under the Term Sheet to pay TV Azteca \$1,000,000 on each of March 1, 2021 and March 1, 2022 for various strategic initiatives, and to further invest in and develop an esports platform for the Mexican market; (ii) the Company waives the 24-month lock-up that prohibits TV Azteca from selling or transferring the 763,904 shares of Company common stock TV Azteca purchased pursuant to the Share Purchase Agreement (the "Purchased Shares"); (iii) TV Azteca may sell the Purchased Shares in compliance with applicable securities laws, subject to selling at a reasonable market price and subject to a daily volume cap not to exceed 25% of the Company's total daily Nasdaq trading volume; and (iv) if TV Azteca sells all of the Purchased Shares within a three-month period following the Company's Board of Directors approval of the Azteca Amendment, and the gross proceeds of such sales is less than \$1,600,000, then on March 1, 2021, the Company shall contribute additional capital to the parties' strategic alliance pursuant to the Term Sheet in an amount equal to such shortage.

### Amendment to Company Charter

On July 27, 2020, the Company filed an Amendment to its Second Amended and Restated Certificate of Incorporation with the Secretary of State of the State of Delaware to increase the number of shares of common stock currently authorized by the Certificate by 10,000,000 shares, from 65,000,000 shares to 75,000,000 shares.

### Stock-based Compensation

On August 7, 2020, the Company issued to its Chief Financial Officer, Tony Hung, 50,000 shares of its common stock for services rendered. In addition, the Company issued to Mr. Hung 50,000 restricted shares of its common stock, which vest in two equal annual installments on August 18, 2021 and August 18, 2022.

On August 7, 2020, the Company also issued 46,083, 11,521 and 23,042 shares of restricted shares of common stock to Frank Ng, Chief Executive Officer, Adam Pliska, President, and Jud Hannigan, Chief Executive Officer of Allied Esports International, Inc., respectively, in lieu of annual salary adjustments. The shares remain subject to forfeiture restrictions until August 18, 2021. The Company also issued to Mr. Pliska 85,517 shares of common stock as bonus compensation.

On August 7, 2020 the Company also issued an aggregate of 169,349 shares of its common stock to various employees of the Company and granted an option for the purchase of 120,000 common shares to the Company's general counsel.

The foregoing shares and options were issued from the Company's 2019 Stock Incentive Plan.

### Senior Secured Convertible Notes

On August 7, 2020, the Company issued 381,424 shares of its common stock as a Monthly Redemption Payment on the Senior Notes.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### **Cautionary Statements**

The following discussion and analysis of the results of operations and financial condition of Allied Esports Entertainment Inc. (the "Company") as of June 30, 2020 and for the three months and six ended June 30, 2020 and 2019 should be read in conjunction with our financial statements and the notes to those financial statements that are included elsewhere in this Quarterly Report on Form 10-Q. This discussion and analysis should be read in conjunction with the Company's audited financial statements and related disclosures as of December 31, 2019 and for the year then ended, which are included in the amended Form 10-K/A (the "Annual Report") filed with the Securities and Exchange Commission ("SEC") on March 17, 2020. References in this Management's Discussion and Analysis of Financial Condition and Results of Operations to "us", "we", "our" and similar terms refer to the Company. This Management's Discussion and Analysis of Financial Condition and Results of Operations contains statements that are forward-looking. These statements are based on current expectations and assumptions that are subject to risk, uncertainties and other factors. These statements are often identified by the use of words such as "may," "will," "expect," "believe," "anticipate," "intend," "could," "estimate," or "continue," and similar expressions or variations. Actual results could differ materially because of the factors discussed in "Risk Factors" in our Annual Report, and other factors that we may not know. Except as otherwise required by applicable law, we disclaim any duty to update any forward-looking statements, all of which are expressly qualified by the statements above, to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q.

### **Background**

Allied Esports Entertainment Inc. ("AESE"), formerly known as Black Ridge Acquisition Corp, or "BRAC") was incorporated in Delaware on May 9, 2017. Allied Esports Media, Inc. ("AEM"), a Delaware corporation, was formed in November 2018 to act as a holding company for Allied Esports International Inc. ("Allied Esports") and Noble Link Global Limited ("Noble Link"). Allied Esports, together with its subsidiaries, owns and operates the esports-related businesses of AESE. Noble Link and its wholly owned subsidiaries Peerless Media Limited, Club Services, Inc. and WPT Enterprises, Inc. operate the poker-related business of AESE and are collectively referred to herein as "World Poker Tour" or "WPT". On August 9, 2019, a subsidiary of AESE merged with AEM, with AEM being the surviving entity (the "Merger").

### The Company

Allied Esports Entertainment, Inc. operates a premier public esports and entertainment company, consisting of the Allied Esports and World Poker Tour businesses. For the past 16 years of its 18-year history, WPT's business model has successfully utilized the following three pillars in the sport of poker, which the Company believes can be utilized by Allied Esports:

- in-person experiences;
- developing multiplatform content; and
- providing interactive services.

The Company plans to continue operating the WPT business and to utilize its business model to execute on its growth strategy in the multibillion-dollar esports industry. Allied Esports will do this by collaborating with its strategic investors, including certain affiliates of Simon Property Group, Inc. (collectively, "Simon"), a global leader in the ownership of premier shopping, dining, entertainment, and mixed-use destinations, BPR Cumulus, LLC ("Brookfield") a world premier real estate company, and TV Azteca, a premier television network in Mexico, to deliver best-in-class live events, content and online products.

### **Recent Developments**

COVID-19 Pandemic. The recent outbreak of the COVID-19 respiratory illness first identified in Wuhan, Hubei Province, China has had an adverse effect on the Company. As a global entertainment company that hosts numerous live events with spectators and participants in destination cities, such outbreak has caused people to avoid traveling to and attending our events. Allied Esports and WPT businesses have cancelled or postponed live events, and until Allied Esports' flagship gaming arena located at the Luxor Hotel in Las Vegas, Nevada reopened on June 25, 2020 these businesses were operating online only. The arena is currently running under a modified schedule for daily play and weekly tournaments, and the WPT business continues to operate online only. Production of certain content has been temporarily halted. At this time, we cannot determine the extent that such outbreak may have on our operations.

Simon Partnership. We previously entered into a Share Purchase Agreement and an Escrow Agreement (the "Purchase Agreements") and related services agreements with Simon Equity Development, LLC and its affiliates (collectively, "Simon"), which set forth the terms of a strategic investment by Simon to develop an annual esports program in collaboration with the Company. Pursuant to the Purchase Agreements, \$5,000,000 was previously held in an escrow account to be used for development of such activities. The COVID-19 pandemic has delayed indefinitely the parties' ability to plan and budget for the 2020 and 2021 esports programming and esports venues. On March 26, 2020, the remaining balance in the escrow account, \$3,650,000, was transferred to Simon. The parties have agreed to extend the due date from March 8, 2020 to January 31, 2021 under the applicable agreements to continue to develop and budget for the annual esports program and esports venues in future years once the COVID-19 pandemic has ended.

**Brookfield Partnership.** On January 14, 2020, the Company issued 758,725 shares of its common stock to BPR Cumulus LLC, an affiliate of Brookfield Property Partners ("Brookfield") in exchange for \$5,000,000 (the "Purchase Price") pursuant to a Share Purchase Agreement. The Purchase Price was placed into escrow and is to be used by the Company or its subsidiaries to develop integrated esports experience venues at mutually agreed upon shopping malls owned and/or operated by Brookfield or any of its affiliates, that will include a dedicated gaming space and production capabilities to attract and to activate esports and other emerging live events.

**Litigation.** On March 23, 2020, an employee of Allied Esports filed a claim in Los Angeles Superior Court alleging various employment misconduct against Allied Esports, the Company and an officer of the Company in connection with a competition being hosted by Allied Esports. The claim alleges damages in excess of \$3 million and suggests that the defendants could be subject to punitive damages. The parties have agreed to a mediation to be conducted on September 10, 2020. The Company's insurer has confirmed that some claims, but not all, are covered (subject to coverage limits and retention).

CARES Act. On March 27, 2020, President Trump signed into law the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") which contains tax and spending provisions intended to address the impact of the COVID-19 pandemic. The CARES Act includes the Paycheck Protection Program ("PPP"), a program designed to aid small- and medium-sized businesses through federally guaranteed loans distributed through banks. These loans are intended to guarantee eight weeks of payroll and other costs to provide support to participating businesses and increase the ability of these businesses to retain workers. During May 2020, we received aggregate cash proceeds of \$1,592,429 pursuant to three loans provided in connection with the PPP (the "PPP Loans"). While the PPP Loans currently have a two-year maturity, the amended law permits the borrower to request a five-year maturity from its lender.

Under the terms of the CARES Act, as amended by the Paycheck Protection Program Flexibility Act of 2020, we are eligible to apply for and receive forgiveness for all or a portion of PPP Loans. Such forgiveness will be determined, subject to limitations, based on the use of PPP Loans proceeds for certain permissible purposes as set forth in the PPP, including, but not limited to, payroll costs (as defined under the PPP) and mortgage interest, rent or utility costs (collectively, "Qualifying Expenses"), and the maintenance of employee and compensation levels during the twenty-four week period following the funding of the PPP Loan. We intend to use the proceeds of the PPP Loan for Qualifying Expenses. However, no assurance is provided that we will be able to obtain forgiveness of the PPP Loan in whole or in part.

**Debt Conversion.** On April 29, 2020, we entered into a Secured Convertible Note Modification and Conversion Agreement (the "Amendment 1"), with a holder of a \$5,000,000 Bridge Note (the "Noteholder"), pursuant to which the Noteholder converted \$2,000,000 of the principal amount of its Bridge Note into 1,250,000 shares of our common stock at a reduced conversion price of \$1.60 per share. On May 22, 2020, we entered into a Secured Convertible Note Modification and Conversion Agreement No. 2 ("Amendment 2") with the Noteholder pursuant to which the remaining principal amount of the Note (\$3,000,000) was converted into 2,142,857 shares of our common stock at a reduced conversion price of \$1.40 per share. Further, pursuant to Amendment 2, interest on the \$5,000,000 principal owed to the Noteholder prior to conversion will continue to accrue through the Maturity Date as if the principal amount had not been converted. On June 8, 2020, we entered into Secured Convertible Note Modification Agreement No. 3 ("Amendment 3" and together with Amendment 1 and Amendment 2, the "Amendments") with the Noteholder. Pursuant to Amendment 3, the total minimum accrued interest payable pursuant to Amendment 2 in the amount of \$1,421,096 is converted into principal under the Noteholder's Bridge Note (the "Amended Bridge Note") The Amended Bridge Note matures on February 23, 2022. Interest on the Amended Bridge Note will accrue commencing on August 23, 2020 at 12% per annum (increasing to 15% per annum upon an event of default as defined). Principal and interest owed under the Amended Bridge Note is not convertible into shares of the Company's common stock.

We recorded a conversion inducement charge of \$5,247,531 as a result of the Amendments, consisting of \$4,998,845 representing the value of common stock issued upon conversion in excess of the common stock issuable under the original terms of the \$5,000,000 Bridge Note, and \$248,686, representing the excess of minimum interest payable pursuant to Amendment 3 over the interest payable pursuant to the original terms of the \$5,000,000 Bridge Note.

Extension of Bridge Notes. On June 8, 2020, the Company and the holders (the "Extending Bridge Noteholders") of two Bridge Notes in the aggregate principal amount of \$2,000,000 (together, the "Extended Bridge Notes"), each entered into a Secured Convertible Note Modification (Extension) Agreement with the Company (together, the "Bridge Note Extensions") pursuant to which, among other things, the Extending Bridge Noteholders agreed to extend the maturity date of their respective Extended Bridge Note until February 23, 2022. Interest on the Extended Bridge Notes will continue to accrue at 12.0% per year and may be prepaid without penalty. The remaining provisions of the Extended Bridge Notes remain unchanged and in effect. One of the Extending Bridge Noteholders is Man Sha, the spouse of Frank Ng, the Company's Chief Executive Officer and Director.

Senior Secured Convertible Notes. On June 8, 2020, pursuant to a securities purchase agreement (the "Purchase Agreement") between the Company and certain accredited investors, we issued two senior secured convertible notes (the "Senior Notes") with an aggregate principal balance of \$9,600,000 and immediately vested five-year warrants to purchase an aggregate 1,454,546 shares of common stock at an exercise price of \$4.125 per share for net cash proceeds of \$9,000,000. The Senior Notes bear interest at 8% per annum and mature on June 8, 2022, with an aggregate of \$1,536,000 of interest guaranteed to be paid to the note holders. The Purchase Agreement contains customary representations and warranties, and the Company agreed it would not take on additional debt from third parties without the Investors' written approval, subject to certain exceptions for ordinary course trade debt. The Company also agreed to use 35% of the proceeds from future financings in excess of \$3 million (or \$5 million if approved by the Investors) to pay down the outstanding balance on the Loan. The Company reserves its rights under the Purchase Agreement to consummate, subject to certain exceptions, a debtor or equity offering of up to \$5 million in the future.

The Senior Notes and two years of interest are payable in equal monthly installments (the "Monthly Redemption Payment"), commencing on August 7, 2020. Each Monthly Redemption Payment may be paid at the Company's option in cash, or in shares of common stock (the "Stock Settlement Option") at a price equal to 87% of the lowest daily volume weighted average price in the 10 days prior to the scheduled payment date (the "Stock Settlement Price"), provided that (i) the Company gives thirty days written irrevocable notice (the "Monthly Redemption Notice"), (ii) all amounts due have been paid timely, (iii) there are sufficient number of authorized shares available to be issued, (iv) the note holders do not possess any material non-public information at the time the Company issues the common stock, and (v) the Company's shares have met certain minimum volume and closing price thresholds. The Stock Settlement Price cannot be lower than \$0.734 per share. Monthly Redemption Payments paid in cash require the payment of a 10% premium in addition to the monthly installment.

Immediately prior to each Monthly Redemption Payment, the holders of the Senior Notes may accelerate up to four Monthly Redemption Payments and may elect to have such accelerated Monthly Redemption Payments paid in shares of the Company's common stock at the Stock Settlement Price, instead of in cash.

The Senior Notes are convertible at each holder's option, in whole or in part, and from time to time, into shares of the Company's common stock (the "Holder Conversion Option" and together, with the Stock Settlement Option, the "ECOs") at \$3.30 per share (subject to adjustment to convert at the same price as any subsequent issuances of Company common stock at a lower issuance price, subject to certain exceptions) (the "Holder Conversion Price"); provided, however, that the parties may not affect any such conversion that would result in a note holder (together with its affiliates) owning in excess of 4.99% of the number of shares of the Company's common stock outstanding immediately after giving effect to the conversion (the "Beneficial Ownership Limitation"). Each holder, upon notice to the Company, may elect to increase or decrease its Beneficial Ownership Limitation, provided that the Beneficial Ownership Limitation may not exceed 9.99%.

Additional Common Stock Issuance. On May 15, 2020, the Company closed on a sale of 1,018,848 shares of common stock to the Company's Chairman of the Board, in exchange for \$2,000,000 of cash proceeds. The sale was pursuant to the Company's March 9, 2020 exercise of a February 25, 2020 put option agreement.

### **Results of Operations**

Results of Operations for the Three Months Ended June 30, 2020 Compared With the Three Months Ended June 30, 2019

in thousands, except for percentage of revenue data		For Three Moi Jun		nded	In	crease _	Percentage of Revenue Three Months Ended June 30,		
		2020		2019		crease)	2020	2019	
Revenues:									
In-person	\$	699	\$	3,219	\$	(2,520)	15%	44%	
Multiplatform content		705		1,741		(1,036)	15%	24%	
Interactive		3,178		2,378		800	69%	32%	
Total Revenues		4,582		7,338		(2,756)	100%	100%	
Costs and Expenses:									
In-person (exclusive of depreciation and amortization)		507		854		(347)	11%	12%	
Multiplatform content (exclusive of depreciation and amortization)		564		1,540		(976)	12%	21%	
Interactive (exclusive of depreciation and amortization)		741		515		226	16%	7%	
Online operating expenses		339		151		188	7%	2%	
Selling and marketing expenses		292		1,036		(744)	6%	14%	
General and administrative expenses		3,675		4,254		(579)	80%	58%	
Stock-based compensation		331		-		331	7%	0%	
Depreciation and amortization		1,768		1,732		36	39%	24%	
Impairment of investment in ESA		1,139		_		1,139	25%	0%	
Total Costs and Expenses		9,356		10,082		(726)	204%	137%	
Loss From Operations		(4,774)		(2,744)		2,030	-104%	-37%	
Other Income (Expense):									
Other income		4		-		4	0%	0%	
Conversion inducement expense		(5,248)		-		5,248	-115%	0%	
Interest expense		(863)		(67)		796	-19%	-1%	
Total Other Expense		(6,107)		(67)		6,040	-133%	-1%	
Net Loss	\$	(10,881)	\$	(2,811)	\$	8,070	-237%	-38%	

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### Revenues

In-person revenues decreased by approximately \$2.5 million, or 78%, to approximately \$0.7 million for the three months ended June 30, 2020 from approximately \$3.2 million for the three months ended June 30, 2019. The decrease in in-person revenues is primarily due to a decrease in revenue generated from in-person events, which consists of ticket, merchandising, food, and beverage revenue and sponsorship revenue, due to government mandated closures of our facilities, postponed events, and social distancing measures resulting from the COVID-19 pandemic.

Multiplatform content revenues decreased by approximately \$1.0 million, or 60%, to approximately \$0.7 million for the three months ended June 30, 2020 from approximately \$1.7 million for the three months ended June 30, 2019, primarily related to decreased music royalty revenues. Music royalties are estimated each quarter and are subsequently trued up when actual royalties earned are reported to the Company. During the three months ended June 30, 2020 we recorded negative music royalties of approximately \$0.1 million, consisting of estimated quarterly music royalties of approximately \$0.2 million, offset by a true up charge for previous quarters of approximately \$0.3 million. During the three months ended June 30, 2019 we recorded positive music royalties of approximately \$0.7 million, consisting of estimated quarterly music royalties of approximately \$0.3 million, plus an additional true up in the amount of approximately \$0.4 million.

Interactive revenues increased by approximately \$0.8 million, or 34%, to approximately \$3.2 million for the three months ended June 30, 2020 from approximately \$2.4 million for the three months ended June 30, 2019. The increase in interactive revenues all relates to the WPT business and is primarily attributable to the increase in subscription revenue and social gaming revenue due to the mandatory quarantine and stay-at-home measures imposed as a result of the COVID-19 pandemic.

### Costs and expenses

In-person costs (exclusive of depreciation and amortization) decreased by approximately \$0.4 million, or 41%, to approximately \$0.5 million for the three months ended June 30, 2020 from approximately \$0.9 million for the three months ended June 30, 2019. The decrease in in-person costs is primarily related to the decrease in in-person revenues as a result of the postponement or cancellation of events due to the COVID-19 pandemic.

Multiplatform content costs (exclusive of depreciation and amortization) decreased by approximately \$1.0 million, or 63%, to approximately \$0.5 million for the three months ended June 30, 2020 from approximately \$1.5 million for the three months ended June 30, 2019, primarily due to a decrease in production costs related to television content, since production of content was temporarily stopped as a result of the COVID-19 pandemic.

Interactive costs (exclusive of depreciation and amortization) increased by approximately \$0.2 million, or 44%, to approximately \$0.7 million for the three months ended June 30, 2020 from approximately \$0.5 million for the three months ended June 30, 2019, primarily in connection with increased interactive revenues during the period.

Online operating expenses increased by approximately \$0.2 million, or 125%, to approximately \$0.3 million for the three months ended June 30, 2020 from approximately \$0.2 million for the three months ended June 30, 2019, primarily related to increased software maintenance expenses.

Selling and marketing expenses decreased by approximately \$0.7 million, or 72%, to approximately \$0.3 million for the three months ended June 30, 2020 from approximately \$1.0 million for the three months ended June 30, 2019, primarily due to the decrease in events held during 2020 as a result of the COVID-19 pandemic.

General and administrative expenses decreased by approximately \$0.6 million, or 14%, to approximately \$3.7 million for the three months ended June 30, 2020 from approximately \$4.3 million for the three months ended June 30, 2019. The decrease in general and administrative costs primarily results from decreases in accounting, legal, and consulting fees incurred in connection with the Merger during the three months ended June 30, 2019, and decreases in bonuses earned during the period.

Stock-based compensation was approximately \$0.3 million for the three months ended June 30, 2020, and represents the amortization of stock options and restricted stock granted during September and November of 2019. There was no stock-based compensation for the three months ended June 30, 2019.

Depreciation and amortization increased by approximately \$36 thousand, or 2%, to approximately \$1.8 million for the three months ended June 30, 2020, from approximately \$1.7 million for the three months ended June 30, 2019.

The Company recorded an impairment of its investment in ESA of approximately \$1.1 million during the three months ended June 30, 2020. No impairment charges were recorded during the three months ended June 30, 2019.

Other income (expense)

The Company recognized other income of approximately \$4 thousand during the three months ended June 30, 2020. There was no other income recorded for the three months ended June 30, 2019.

Conversion inducement expense of approximately \$5.2 million during the three months ended June 30, 2020, resulted from the reduction in the conversion price and the increase in interest payable to induce conversion of certain convertible debt converted during the period. There was no conversion inducement expense recorded for the three months ended June 30, 2019.

Interest expense increased by approximately \$796 thousand to approximately \$863 thousand for the three months ended June 30, 2020, from approximately \$67 thousand for the three months ended June 30, 2019. The increase was primarily due to the increase in the principal balance of convertible debt outstanding during the period, as well as the amortization of debt discount on new debt issued in June 2020.

		For	the			Percentage of Revenue			
		Six Mont Jun		ided	Increase	Six Months June 3			
in thousands, except for percentage of revenue data		2020		2019	(Decrease)	2020	2019		
Revenues:									
In-person	\$	3,004	\$	5,967	\$ (2,963)	28%	44%		
Multiplatform content		1,922		2,842	(920)	18%	21%		
Interactive		5,701		4,764	937	54%	35%		
Total Revenues		10,627		13,573	(2,946)	100%	100%		
Costs and Expenses:									
In-person (exclusive of depreciation and amortization)		1,495		2,026	(531)	14%	15%		
Multiplatform content (exclusive of depreciation and amortization)		1,025		2,121	(1,096)	10%	16%		
Interactive (exclusive of depreciation and amortization)		1,733		1,407	326	16%	10%		
Online operating expenses		664		341	323	6%	3%		
Selling and marketing expenses		925		1,687	(762)	9%	12%		
General and administrative expenses		8,587		8,572	15	81%	63%		
Stock-based compensation		4,335		-	4,335	41%	0%		
Depreciation and amortization		3,592		3,418	174	34%	25%		
Impairment of investment in ESA		1,139		600	539	11%	<u>4</u> %		
Total Costs and Expenses		23,495		20,171	3,324	221%	149%		
Loss From Operations		(12,868)		(6,598)	(6,270)	-121%	-49%		
Other Income (Expense):									
Other income		4		-	4	0%	0%		
Conversion inducement expense		(5,248)		-	(5,248)	-49%	0%		
Interest expense		(1,545)		(67)	(1,478)	-15%	0%		
Total Other Expense		(6,789)		(67)	(6,722)	-64%	0%		
Net Loss	\$	(19,657)	\$	(6,665)	\$ (12,992)	-185%	-49%		

### Revenues

In-person revenues decreased by approximately \$3.0 million, or 50%, to approximately \$3.0 million for the six months ended June 30, 2020 from approximately \$6.0 million for the six months ended June 30, 2019. The decrease in in-person revenues is primarily due to a decrease in revenue generated from in-person events, which consists of ticket, merchandising, food, and beverage revenue and sponsorship revenue, due to government mandated closures of our facilities, postponed events, and social distancing measures resulting from the COVID-19 pandemic.

Multiplatform content revenues decreased by approximately \$0.9 million, or 32%, to approximately \$1.9 million for the six months ended June 30, 2020 from approximately \$2.8 million for the six months ended June 30, 2019, primarily related to decreased music royalty revenues. Music royalties are estimated each quarter and are subsequently trued up when actual royalties earned are reported to the Company. There was a \$0.7 million decrease in music royalties recorded during the six months ended June 30, 2020 as compared to the six months ended June 30, 2019, as the result of true up charges recorded in each of the periods.

Interactive revenues increased by approximately \$0.9 million, or 20%, to approximately \$5.7 million for the six months ended June 30, 2020 from approximately \$4.8 million for the six months ended June 30, 2019. The increase in interactive revenues all relates to the WPT business and is primarily attributable to the increase in social gaming revenue due to the mandatory quarantine and stay-at-home measures imposed as a result of the COVID-19 pandemic.

### Costs and expenses

In-person costs (exclusive of depreciation and amortization) decreased by approximately \$0.5 million, or 26%, to approximately \$1.5 million for the six months ended June 30, 2020 from approximately \$2.0 million for the six months ended June 30, 2019. The decrease in in-person costs is primarily related to the decrease in in-person revenues as a result of the postponement or cancellation of events due to the COVID-19 pandemic.

Multiplatform content costs (exclusive of depreciation and amortization) decreased by approximately \$1.1 million, or 52%, to approximately \$1.0 million for the six months ended June 30, 2020 from approximately \$2.1 million for the six months ended June 30, 2019, primarily related to a decrease in production costs incurred during the COVID-19 pandemic.

Interactive costs (exclusive of depreciation and amortization) increased by approximately \$0.3 million, or 23%, to approximately \$1.7 million for the six months ended June 30, 2020 from approximately \$1.4 million for the six months ended June 30, 2019, primarily as a result of increased interactive revenues during the period.

Online operating expenses increased by approximately \$0.3 million, or 95%, to approximately \$0.6 million for the six months ended June 30, 2020 from approximately \$0.3 million for the six months ended June 30, 2019, primarily as the result of increased software maintenance fees incurred.

Selling and marketing expenses decreased by approximately \$0.8 million, or 45%, to approximately \$0.9 million for the six months ended June 30, 2020 from approximately \$1.7 million for the six months ended June 30, 2019, due to the decrease in events held during 2020 as a result of the COVID-19 pandemic.

General and administrative expenses were approximately \$8.6 million during each of the six months ended June 30, 2020 and 2019. Increases in general and administrative costs primarily resulting from increases in accounting, legal, and consulting fees incurred in connection with being a public company and preparing filings, were offset by decreases related to expenses incurred in connection with the Merger during the six months ended June 30, 2019.

Stock-based compensation was approximately \$4.3 million for the six months ended June 30, 2020. Of the \$4.3 million of stock-based compensation recognized during the six months ended June 30, 2020, approximately \$0.6 million was related to the amortization of equity awards, and approximately \$3.7 million was recognized upon the return of cash held in escrow in connection with an escrow agreement (the "Simon Agreement") with Simon. There was no stock-based compensation for the six months ended June 30, 2019.

Depreciation and amortization increased by approximately \$0.2 million, or 5%, to approximately \$3.6 million for the six months ended June 30, 2020, from approximately \$3.4 million for the six months ended June 30, 2019.

Impairment expense of approximately \$1.1 million and \$0.6 million during the six months ended June 30, 2020 and 2019, respectively, related to our investment in Esports Arena LLC ("ESA").

Other income (expense)

The Company recognized other income of approximately \$4 thousand during the six months ended June 30, 2020. There was no other income recorded for the six months ended June 30, 2019.

Conversion inducement expense of approximately \$5.2 million during the six months ended June 30, 2020, resulted from the reduction in the conversion price and the increase in interest payable to induce conversion of certain convertible debt converted during the period. There was no conversion inducement expense recorded for the six months ended June 30, 2019

Interest expense was approximately \$1.5 million for the six months ended June 30, 2020, compared to approximately \$67 thousand for the six months ended June 30, 2019. The increase was primarily due to the increase in the principal balance of convertible debt outstanding during the period, as well as the amortization of debt discount on new debt issued in June 2020.

### Liquidity and Capital Resources

The following table summarizes our total current assets, current liabilities and working capital deficit at June 30, 2020 and December 31, 2019, respectively:

(in thousands)	June 30, 2020		Dec	December 31, 2019	
Current Assets	 \$	16,333	\$	15,580	
Current Liabilities	\$	17,826	\$	24,627	
Working Capital Deficit	\$	(1,494)	\$	(9,047)	

The Company's primary sources of liquidity and capital resources are cash on the balance sheet and funds raised through debt or equity financing.

As of June 30, 2020, we had cash and a working capital deficit of approximately \$9.2 million (excluding approximately \$5.0 million of restricted cash) and \$1.5 million, respectively. Current liabilities include \$9.6 million gross principal amount of convertible notes which mature on June 8, 2022, but for which repayments in equal monthly installments begin on August 7, 2020 and for which certain payments can be accelerated at the option of the lender. For the six months ended June 30, 2020 and 2019, we incurred net losses of approximately \$19.7 million and \$6.7 million, respectively, and used cash in operations of approximately \$3.1 million and \$5.0 million, respectively. The aforementioned factors raise substantial doubt about our ability to continue as a going concern within one year after the issuance date of our condensed consolidated financial statements.

The Company's continuation is dependent upon attaining and maintaining profitable operations and the ability to generate positive cash flow from the various revenue sources it is pursuing. Until that time, we will need to raise additional capital to fund the operation at adequate levels to achieve our objectives. There can be no assurance that we will be able to close on sufficient financing to meet our needs. Prior to the Merger, in addition to our revenues, our operations relied heavily on investment from Ourgame by means of operational support and through the issuance of debt.

We continue to pursue sources of additional capital through various financing transactions or arrangements, including joint venturing of projects, debt financing or other means, including equity financing in the capital markets now available to us. However, pursuant to the terms of the Purchase Agreement in connection with the Senior Note, the Company agreed it would not take on additional debt from third parties without the Investors' written approval, subject to certain exceptions for ordinary course trade debt. The Company also agreed to use 35% of the proceeds from future financings in excess of \$3 million (or \$5 million if approved by the Investors) to pay down the outstanding balance on the Loan. The Company reserves its rights under the Purchase Agreement to consummate, subject to certain exceptions, a debtor or equity offering of up to \$5 million in the future.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States. As a global entertainment company that hosts numerous live events with spectators and participants in destination cities, such outbreak has caused people to avoid traveling to and attending our events. Allied Esports and WPT businesses have cancelled or postponed live events, and until Allied Esports' flagship gaming arena located at the Luxor Hotel in Las Vegas, Nevada reopened on June 25, 2020 these businesses were operating online only. The arena is currently running under a modified schedule for daily play and weekly tournaments, and the WPT business continues to operate online only. Production of new content has been temporarily halted. We are continuing to monitor the outbreak of COVID-19 and the related business and travel restrictions and changes to behavior intended to reduce its spread, and the related impact on our operations, financial position and cash flows, as well as the impact on our employees. Due to the rapid development and fluidity of this situation, the magnitude and duration of the pandemic and its impact on our operations and liquidity, at the time of issuance, the impact cannot be determined.

### Paycheck Protection Program Loans

During May 2020, we received aggregate cash proceeds of \$1,592,429 pursuant to three loans (the "PPP Loans") provided in connection with the Paycheck Protection Program ("PPP") under the CARES Act. The PPP Loans mature two years from date of issuance and bear interest at a rate of 0.98% per annum. Monthly amortized principal and interest payments are deferred for six months after the date of disbursement. While the PPP Loans currently have a two-year maturity, the amended law permits the borrower to request a five-year maturity from its lenders.

Under the terms of the CARES Act, as amended by the Paycheck Protection Program Flexibility Act of 2020, we are eligible to apply for and receive forgiveness for all or a portion of PPP Loans. Such forgiveness will be determined, subject to limitations, based on the use of PPP Loans proceeds for certain permissible purposes as set forth in the PPP, including, but not limited to, payroll costs (as defined under the PPP) and mortgage interest, rent or utility costs (collectively, "Qualifying Expenses"), and on the maintenance of employee and compensation levels during the twenty-four week period following the funding of the PPP Loan. We intend to use the proceeds of the PPP Loan for Qualifying Expenses. However, no assurance is provided that we will be able to obtain forgiveness of the PPP Loan in whole or in part.

### Cash Flows from Operating, Investing and Financing Activities

The table below summarizes cash flows for the six months ended June 30, 2020 and 2019:

	 Six Months Ended June 30,		
(in thousands)	 2020		2019
Net cash (used in) provided by	 		
Operating activities	\$ (3,084)	\$	(4,965)
Investing activities	\$ (4,610)	\$	(2,219)
Financing activities	\$ 9,825	\$	3,683

# Net Cash Used in Operating Activities

Net cash used in operating activities primarily represents the results of operations exclusive of non-cash expenses (including depreciation, amortization, deferred rent, conversion inducement expense, stock-based compensation and amortization of debt discount) and the impact of changes in operating assets and liabilities.

Net cash used in operating activities for the six months ended June 30, 2020 and 2019 was approximately \$3.1 million and \$5.0 million, respectively, representing a decrease of \$1.9 million. During the six months ended June 30, 2020 and 2019, the net cash used in operating activities was primarily attributable to the net loss of approximately \$19.7 million and \$6.7 million, respectively, adjusted for approximately \$15.0 million and \$4.1 million, respectively, of net non-cash expenses, and approximately \$1.6 million and \$(2.4) million, respectively, of cash provided by (used in) changes in the levels of operating assets and liabilities.

# Net Cash Used In Investing Activities

Net cash used in investing activities primarily relates to the purchase of property and equipment and other investment activity, partially offset by lease incentive reimbursements received.

Net cash used in investing activities for the six months ended June 30, 2020 was approximately \$4.6 million as compared to net cash used in investing activities of approximately \$2.2 million for the six months ended June 30, 2019, a difference of approximately \$2.4 million. During the six months ended June 30, 2020, we returned \$3.7 million of cash held in escrow in connection with the Simon Agreement, invested \$1.5 million with TV Azteca as part of our Strategic Investment Agreement, purchased \$0.4 million of property and equipment and intangible assets, and received \$1.0 million in lease incentive reimbursements. During the six months ended June 30, 2019, we invested \$1.2 million in ESA and purchased approximately \$1.0 million of property and equipment and intangible assets.

### Net Cash Provided By Financing Activities

Net cash provided by financing activities primarily relates to proceeds received through equity and debt financings, partially offset by repayments of debt.

Net cash provided by financing activities for the six months ended June 30, 2020 was approximately \$9.8 million as compared to net cash provided by financing activities of approximately \$3.7 million for the six months ended June 30, 2019, a difference of approximately \$6.1 million. During the six months ended June 30, 2020, we received approximately \$7.0 million of proceeds from the sale of our common stock, \$9.0 million of proceeds from the issuance of convertible debt, and approximately \$1.6 million of proceeds received from loans payable, partially offset by approximately \$7.0 million of convertible debt repayments and \$0.8 million of issuance costs paid. During the six months ended June 30, 2019, we received \$4.0 million of proceeds from convertible debt, partially offset by approximately \$0.3 million of repayments to our former Parent.

# Capital Expenditures

The Company will require additional investment to facilitate its growth plans. As a result, we plan to pivot our business goals to focus on expanding and strengthening our strategic partnerships and developing other potential avenues of business, which we are in the process of finalizing. We will provide further updates in future filings as we update our business plans.

# **Off-Balance Sheet Arrangements**

The Company does not engage in any off-balance sheet financing activities, nor does the Company have any interest in entities referred to as variable interest entities.

### **Critical Accounting Policies and Estimates**

Refer to our amended Annual Report on Form 10-K/A for the year ended December 31, 2019, filed with the SEC on March 17, 2020, for a discussion of our critical accounting policies and use of estimates, as well as Note 3 of Part I, Item 1 of this Quarterly Report on Form 10-Q for a summary of changes in significant accounting policies.

### **Recent Accounting Pronouncements**

In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, "Leases (Topic 842)." ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from operating leases. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. This amendment will be effective for private companies and emerging growth companies for fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2021. The FASB issued ASU No. 2018-10 "Codification Improvements to Topic 842, Leases" and ASU No. 2018-11 "Leases (Topic 842) Targeted Improvements" in July 2018, and ASU No. 2018-20 "Leases (Topic 842) - Narrow Scope Improvements for Lessors" in December 2018. ASU 2018-10 and ASU 2018-20 provide certain amendments that affect narrow aspects of the guidance issued in ASU 2016-02. ASU 2018-11 allows all entities adopting ASU 2016-02 to choose an additional (and optional) transition method of adoption, under which an entity initially applies the new leases standard at the adoption date and recognizes a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. We are currently evaluating the impact that this guidance will have on our consolidated financial statements.

In January 2017, the FASB issued ASU 2017-04, Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. The new guidance simplifies the accounting for goodwill impairment by eliminating Step 2 of the goodwill impairment test. Under current guidance, Step 2 of the goodwill impairment test requires entities to calculate the implied fair value of goodwill in the same manner as the amount of goodwill recognized in a business combination by assigning the fair value of a reporting unit to all of the assets and liabilities of the reporting unit. The carrying value in excess of the implied fair value is recognized as goodwill impairment. Under the new standard, goodwill impairment is recognized based on Step 1 of the current guidance, which calculates the carrying value in excess of the reporting unit's fair value. We adopted this standard on January 1, 2020 and it did not have a material impact on our consolidated financial statements or disclosures.

In July 2018, the FASB issued ASU No. 2018-09, "Codification Improvements" ("ASU 2018-09"). These amendments provide clarifications and corrections to certain ASC subtopics including the following: Income Statement - Reporting Comprehensive Income - Overall (Topic 220-10), Debt - Modifications and Extinguishments (Topic 470-50), Distinguishing Liabilities from Equity - Overall (Topic 480-10), Compensation - Stock Compensation - Income Taxes (Topic 718-740), Business Combinations - Income Taxes (Topic 805-740), Derivatives and Hedging - Overall (Topic 815-10), and Fair Value Measurement - Overall (Topic 820-10). The majority of the amendments in ASU 2018-09 will be effective in annual periods beginning after December 15, 2019. This standard was adopted on January 1, 2020 and it did not have a material impact on our consolidated financial statements or disclosures.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement ("ASU 2018-13"). The amendments in ASU 2018-13 modify the disclosure requirements associated with fair value measurements based on the concepts In the Concepts Statement, including the consideration of costs and benefits. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. The amendments are effective for all entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. This standard was adopted on January 1, 2020 and did not have a material impact on our consolidated financial statements or disclosures.

In February 2020, the FASB issued ASU No. 2020-02, Financial Instruments - Credit Losses (Topic 326) and Leases (Topic 842) – Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 119 and Update to SEC Section on Effective Date ("ASU 2020-02") which provides clarifying guidance and minor updates to ASU No. 2016-13 – Financial Instruments – Credit Loss (Topic 326) ("ASU 2016-13") and related to ASU No. 2016-02 - Leases (Topic 842). ASU 2020-02 amends the effective date of ASU 2016-13, such that ASU 2016-13 and its amendments will be effective for us for interim and annual periods in fiscal years beginning after December 15, 2022. We do not expect the adoption of ASU 2016-13 to have material impact on our consolidated financial statements or disclosures.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Not applicable.

# ITEM 4. CONTROLS AND PROCEDURES.

### **Effectiveness of Disclosure Controls and Procedures**

Our management, under the direction of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such terms are defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of June 30, 2020. Based on this evaluation our management, including the Company's Chief Executive Officer and Chief Financial Officer, has concluded that the Company's disclosure controls and procedures were not effective as of June 30, 2020 to ensure that the information required to be disclosed in our Exchange Act reports was recorded, processed, summarized and reported on a timely basis.

Despite not conducting a formal assessment regarding internal control over financial reporting, management identified the following material weaknesses as of December 31, 2019, which persist as of June 30, 2020:

- inadequate internal controls, including inadequate segregation of duties, over the preparation and review of the consolidated financial statements and untimely annual closings of the books;
- inadequate controls and procedures as they relate to completeness of information reported by certain third parties that process transactions related to specific revenue streams; and
- inadequate information technology general controls as it relates to user access and change management.

A material weakness is a control deficiency or combination of control deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. As a company with limited accounting resources, a significant amount of management's time and attention has been and will be diverted from our business to ensure compliance with these regulatory requirements.

Management has taken significant steps to enhance our internal control over financial reporting and plans to take additional steps to remediate the material weaknesses, including:

- hiring new accounting personnel;
- transitioning oversight of financial reporting to a principal financial officer; and
- engaging a national accounting advisory firm to assist with the documentation, evaluation, remediation and testing of our internal control over financial reporting based on the criteria established in Internal Control Integrated Framework (2013) issued by COSO.

Our management will establish procedures to monitor and evaluate the effectiveness of our internal controls over financial reporting on an ongoing basis and are committed to taking further action and implementing necessary enhancements or improvements. Management expects to complete its assessment of the design and operating effectiveness of its internal controls over financial reporting and has a plan in place to complete the remediation of the foregoing deficiencies during 2020. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting which occurred during our fiscal quarter ended June 30, 2020, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II - OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS.

On March 23, 2020, an employee of Allied Esports filed a claim in Los Angeles Superior Court alleging various employment misconduct against Allied Esports, the Company and an officer of Allied Esports in connection with a competition being hosted by Allied Esports. The claim alleges damages in excess of \$3 million and suggests that the defendants could be subject to punitive damages. The parties have agreed to a mediation to be conducted on September 10, 2020. The Company's insurer has confirmed that some claims, but not all, are covered (subject to coverage limits and retention).

# ITEM 1A. RISK FACTORS.

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, we are not required to provide information required by this Item. However, our current risk factors are set forth in our amended Annual Report on Form 10-K/A for the year ended December 31, 2019, filed with the SEC on March 17, 2020.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None

### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

# ITEM 5. OTHER INFORMATION.

On August 7, 2020, the Company issued to its Chief Financial Officer, Tony Hung, 50,000 shares of its common stock for services rendered. In addition, the Company issued to Mr. Hung 50,000 restricted shares of its common stock, which restrictions lapse in two equal annual installments on August 18, 2021 and August 18, 2022.

On August 7, 2020, the Company also issued 46,083, 11,521 and 23,042 shares of restricted shares of common stock to Frank Ng, Chief Executive Officer, Adam Pliska, President, and Jud Hannigan, Chief Executive Officer of Allied Esports International, Inc., respectively, in lieu of annual salary adjustments. The shares remain subject to forfeiture restrictions until August 18, 2021. The Company also issued to Mr. Pliska 85,517 shares of common stock as bonus compensation.

The foregoing shares and options were issued from the Company's 2019 Stock Incentive Plan.

### ITEM 6. EXHIBITS.

Exhibit	Description
31.1*	Section 302 Certification of Chief Executive Officer
31.2*	Section 302 Certification of Chief Financial Officer
32.1*	Section 906 Certification of Chief Executive Officer
32.2*	Section 906 Certification of Chief Financial Officer
99.1*	Press Release
101.INS*	XBRL Instance Document
101.SCH*	XBRL Schema Document
101.CAL*	XBRL Calculation Linkbase Document
101.DEF*	XBRL Definition Linkbase Document
101.LAB*	XBRL Labels Linkbase Document
101.PRE*	XBRL Presentation Linkbase Document

\* Filed herewith

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# ALLIED ESPORTS ENTERTAINMENT, INC.

Dated: August 10, 2020 By: /s/Frank Ng

Frank Ng, Chief Executive Officer (Principal Executive Officer)

Dated: August 10, 2020 By: /s/ Anthony Hu

By: /s/ Anthony Hung
Anthony Hung, Chief Financial Officer

(Principal Financial Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

### I, Frank Ng, certify that:

- 1. I have reviewed this report on Form 10-Q of Allied Esports Entertainment, Inc,
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

Dated: August 10, 2020

/s/ Frank Ng

Frank Ng, Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

### I, Anthony Hung, certify that:

- 1. I have reviewed this report on Form 10-Q of Allied Esports Entertainment, Inc,
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

Dated: August 10, 2020

/s/ Anthony Hung

Anthony Hung, Chief Financial Officer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Allied Esports Entertainment, Inc. (the "Company") on Form 10-Q for the period ending June 30, 2020 (the "Report") I, Frank Ng, Chief Executive Officer of the Company, certify, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge and belief:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 10, 2020

/s/ Frank Ng

Frank Ng, Chief Executive Officer

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Allied Esports Entertainment, Inc. (the "Company") on Form 10-Q for the period ending June 30, 2020 (the "Report") I, Anthony Hung, Chief Financial Officer of the Company, certify, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge and belief:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 10, 2020

/s/ Anthony Hung

Anthony Hung, Chief Financial Officer

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.



# Allied Esports Entertainment Announces Second Quarter 2020 Financial Results

IRVINE, Calif. (August 10, 2020) – Allied Esports Entertainment, Inc. (NASDAQ: AESE) (the "Company"), a global esports entertainment company, today announced its financial results for the second quarter ended June 30, 2020, as well as an update on several key business initiatives.

Commenting on the second quarter results, the Company's CEO, Frank Ng, said, "Throughout the second quarter, we continued to operate in an extremely challenging environment arising from the ongoing COVID-19 pandemic. The shelter-in-place orders that extended for the majority of the second quarter resulted in the temporary shutdown of the In-person pillar of our business activities, which negatively affected our second quarter financial performance. Given this reality, we quickly shifted our strategic focus to the Multiplatform Content and Interactive Services pillars in order to mitigate the impact of the pandemic on our business and continue to serve our loyal communities. Overall, I am proud of our employees' steadfast dedication and commitment, as well as the team's ability to rapidly pivot and manage through this pandemic."

Mr. Ng continued, "An important highlight in the second quarter was the successful refinancing of \$14.0 million of outstanding debt and \$3.7 million of accrued interest previously scheduled to mature on August 23, 2020. By extending the debt maturities for up to an additional two years, we have significantly enhanced our financial flexibility as we continue to navigate economic uncertainties during the pandemic, while working to create value and growth for the future."

### Second Quarter 2020 Financial Results

Revenues: Total revenues in the second quarter of 2020 decreased 38%, to \$4.6 million from \$7.3 million in the second quarter of 2019, primarily due to decreased In-person and Multiplatform Content revenues as a result of the COVID-19 pandemic and shelter-in-place orders, partially offset by revenue growth in Interactive Services.

In-person revenues declined approximately 78%, to \$0.7 million for the second quarter of 2020, from \$3.2 million in the second quarter of last year. The decrease in In-person revenues was primarily related to the temporary closure of the Company's flagship esports venue, HyperX Esports Arena Las Vegas at the Luxor Hotel & Casino, throughout most of the second quarter, and the cancellation or postponement of In-person WPT® events due to the pandemic.

Multiplatform Content revenues decreased 59%, to \$0.7 million for the second quarter of 2020, from \$1.7 million in the second quarter of last year. While the Company has seen more demand for its content, it experienced a decrease in Multiplatform Content revenues primarily due to a true-up on music royalties in previous quarters. In addition, the Company generated lower sponsorship revenue in the second quarter of 2020 resulting from the postponement of the WPT final tables due to the pandemic.

Interactive Services revenues increased 34%, to \$3.2 million for the second quarter of 2020, from \$2.4 million in the prior year quarter. The increase in Interactive Services revenues was driven by a strong growth in ClubWPT subscribers and virtual chip purchases as well as the successful launch of the new premium level of ClubWPT membership, ClubWPT Diamond.

		For the Three June	Mont e 30,	ths Ended
	_	2020		2019
Revenues				
In-person	\$	699,327	\$	3,219,424
Multiplatform Content		705,251		1,740,704
Interactive Services		3,177,709		2,378,218
Total Revenues	\$	4,582,287	\$	7,338,346

Costs and expenses: Total costs and expenses for the second quarter were \$9.4 million, down 7% compared to the second quarter of 2019. Costs and expenses decreased primarily due to lower In-Person and Multiplatform Content expenses as well as lower selling and marketing and G&A expenses. The decrease was partially offset by higher Interactive Services-related expenses, Online operating expenses and stock-based compensation expense. The Company also recorded an impairment of \$1.1 million in the second quarter of 2020 related to its investment in ESA for which there was no corresponding amount in the year ago period.

	]	For the Three Months Ended June 30,			
		2020		2019	
Costs and expenses					
In-person (exclusive of depreciation and amortization)	\$	507,112	\$	854,314	
Multiplatform Content (exclusive of depreciation and amortization)		563,833		1,540,568	
Interactive Services (exclusive of depreciation and amortization)		740,600		514,967	
Online operating expenses		339,210		151,354	
Selling and marketing expenses		292,485		1,035,887	
General and administrative expenses		3,674,880		4,253,990	
Stock-based compensation		331,638		-	
Depreciation and amortization		1,767,832		1,731,662	
Impairment of investment in ESA		1,138,631		-	
Total Costs and Expenses	\$	9,356,221	\$	10,082,742	

Total net loss for the second quarter of 2020 was \$10.9 million including a one-time, non-cash Conversion inducement expense of \$5.2 million related to recent debt refinancing. This is an increase from total net loss of \$2.8 million in the prior year period.

Second quarter adjusted EBITDA loss, a non-GAAP measure, was \$1.3 million, an increase from adjusted EBITDA loss of \$1.0 million in the second quarter of 2019. A reconciliation of the GAAP-basis net loss to adjusted EBITDA is provided in the table at the end of this press release.

### **Financing Activities**

During the second quarter, the Company completed a series of transactions to address approximately \$14.0 million of convertible debt obligations that were scheduled to mature in August 2020. These transactions included:

- On May 22, 2020, Knighted Pastures LLC, the holder of a convertible bridge note with original principal of \$5.0 million, and who previously converted \$2.0 million of that principal into an equity stake in the Company on April 29, 2020, agreed to convert the remaining \$3.0 million of principal on its convertible bridge note into the Company's common stock. As part of this conversion and restructuring of its investment, Knighted Pastures also agreed to an 18-month extension on \$1.4 million of accrued interest originally due in August 2020.
- Two additional convertible bridge note holders, collectively holding \$2.0 million in principal of the Company's debt, also agreed to an 18-month extension on the maturity of their respective holdings.
- A consortium of institutional investors agreed to refinance, net of fees and interest, the remaining \$7.0 million in convertible bridge note principal and the associated accrued interest held by the Company into senior secured notes maturing in 24 months.

### **Balance Sheet**

As of June 30, 2020, the Company had a cash position of \$14.2 million, including \$5.0 million of restricted cash, compared to \$12.1 million at December 31, 2019, which included \$3.7 million of restricted cash. The gross principal amount of the Company's debt held by lenders that participated in the financing activities, as described above, totaled \$13.0 million, with final maturities ranging from February 2022 to June 2022. As of June 30, 2020, the Company's common shares outstanding totaled 28.3 million shares

### **Operational Update**

### Allied Esports

In the second quarter of 2020, Allied Esports produced 78 events, with 60 proprietary online events and 18 third-party productions, across its North American and European business units. Allied Esports pivoted its in-arena offerings to online events and production services in mid-March as a response to the COVID-19 pandemic. This strategy grew the customer base at a time when the flagship HyperX Esports Arena Las Vegas at the Luxor Hotel & Casino was temporarily closed. Nevada regulations allowed for the opening of casinos in June and the Luxor Hotel and HyperX Esports Arena opened its doors to customers, with restrictions, on June 25, 2020.

In the second quarter, clients began leveraging Allied Esports as a platform to continue to engage and grow their customer and fan bases and included LAFC, Jackie Robinson Foundation and NFL Alumni Association. In addition, Allied Esports played a part in the digitization of live events as a partner and producer in DIGI1, the digital version of 2019's successful Gamevention Exhibition in Hamburg, Germany.

Allied Esports also launched multiple programming offerings, both proprietary and with partners, in the second quarter of 2020, including the production of *HyperX Game Spotlight*, a deep dive episodic program focused on game developers telling the stories behind the inspiration and evolution of their games, an *Esportstudio*, which brings traditional sports athletes together to compete in the video game version of their sport. In addition to live streaming on Twitch, *Esportstudio* also aired live on Germany's sportdeutschland.tv OTT platform. Allied Esports also launched the 12<sup>th</sup> edition of its Legend Series event IP featuring VALORANT, the most popular new game from Riot Games.

### World Poker Tour®

In May, WPT hosted its first Main Tour Event online on partypoker. The event set the record for the largest WPT Main Event in 18 seasons, with 2,130 entries. The WPT Online Series festival also featured the largest WPTDeepStacks event with 3,554 entries and the second largest WPT500 event with 4,828 entries. The overall WPT Online festival attracted more than 111,000 entries on partypoker.

In June, the WPT Online Poker Open on the partypoker US Network became the first WPT real money online gaming event to take place in the United States since the Unlawful Internet Gambling Enforcement Act took effect in 2006. The event set the record for largest prize pool in partypoker US Network's history.

This quarter, WPT Seasons 12 and 13 were distributed in 77% of the syndication marketplace for linear TV in the U.S. With this reach of distribution, WPT may be in a position to sell national ad buys in 2021, potentially increasing future ad sales revenues. YouTube and Twitch revenues have also increased due to live streaming initiatives with airing WPT's content library.

On June 1, WPT successfully launched ClubWPT Diamond, its new premium level membership of ClubWPT. Early adoption of the new subscription level exceeded expectations. ClubWPT is WPT's online membership site that offers inside access to the WPT, as well as a sweepstakes-based poker club accessible with no purchase necessary.

During the second quarter, WPT also partnered with Budweiser and World Central Kitchen to produce the King's Celebrity Poker Challenge on ClubWPT, which aired on FS1 and OTT platforms to an audience that reached more than 1 million nationwide viewers. With many live events cancelled, ClubWPT provides an opportunity for WPT to pivot online by leveraging the Company's assets, including having featured WPT talent live stream their play on ClubWPT in a regular series of online tournaments on Twitch, which has promoted the ClubWPT product in front of thousands of weekly viewers.

### Second Quarter 2020 Conference Call

The Company will host a conference call today at 1:30 p.m. Pacific Time / 4:30 p.m. Eastern Time to discuss its second quarter 2020 financial results. Participants may join the conference call by dialing 1-877-407-0792 (United States) or 1-201-689-8263 (International).

A live webcast of the conference call will also be available on Allied Esports' Investor Relations site at http://ir.alliedesportsent.com. Additionally, financial information presented on the call will be available on Allied Esports' Investor Relations site. For those unable to participate in the conference call, a telephonic replay of the call will also be available shortly after the completion of the call, until 11:59 pm ET on Monday, August 24, 2020, by dialing 1-844-512-2921 (United States) or 1-412-317-6671 (International) and entering the replay pin number: 13706744.

# **About Allied Esports Entertainment**

Allied Esports Entertainment, Inc. (NASDAQ: AESE) is a global leader in esports entertainment, providing innovative infrastructure, transformative live experiences, multiplatform content and interactive services to audiences worldwide through its strategic fusion of two powerful brands: Allied Esports and the World Poker Tour (WPT). For more information, visit AlliedEsportsEnt.com.

### **Non-GAAP Financial Measures**

As a supplement to our financial measures presented in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), the Company presents certain non-GAAP measures of financial performance. These non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or as more important than, the financial information prepared and presented in accordance with GAAP. In addition, these non-GAAP measures have limitations in that they do not reflect all of the items associated with the company's results of operations as determined in accordance with GAAP.

The Company provides net income (loss) and earnings (loss) per share in accordance with GAAP. In addition, the Company provides EBITDA (defined as GAAP net income (loss) before interest (income) expense, income taxes, depreciation, and amortization). The Company defines Adjusted EBITDA as EBITDA excluding stock-based compensation, inducement expense and impairment losses.

In the future, the Company may also consider whether other items should also be excluded in calculating the non-GAAP financial measures used by the Company. Management believes that the presentation of these non-GAAP financial measures provides investors with additional useful information to measure the Company's financial and operating performance. In particular, the measures facilitate comparison of operating performance between periods and help investors to better understand the operating results of the Company by excluding certain items that may not be indicative of the Company's core business, operating results, or future outlook. Additionally, we consider quantitative and qualitative factors in assessing whether to adjust for the impact of items that may be significant or that could affect an understanding of our ongoing financial and business performance or trends. Internally, management uses these non-GAAP financial measures, along with others, in assessing the Company's operating results, and measuring compliance with the requirements of the Company's debt financing agreements, as well as in planning and forecasting.

The Company's non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles, and our non-GAAP definitions of the "EBITDA" and "adjusted EBITDA" do not have a standardized meaning. Therefore, other companies may use the same or similarly named measures, but include or exclude different items, which may not provide investors a comparable view of the Company's performance in relation to other companies.

Management compensates for the limitations resulting from the exclusion of these items by considering the impact of the items separately and by considering the Company's GAAP, as well as non-GAAP, results and outlook, and by presenting the most comparable GAAP measures directly ahead of non-GAAP measures, and by providing a reconciliation that indicates and describes the adjustments made.

# **Forward Looking Statements**

This press release includes "forward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. When used in this press release, the words "estimates," "projected," "expects," "anticipates," "forecasts," "plans," "intends," "believes," "seeks," "may," "will," "should," "future," "propose" and variations of these words or similar expressions (or the negative versions of such words or expressions) are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors, many of which are outside the control of the parties, that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements. Important factors, among others, that may affect actual results or outcomes include: the ability to meet Nasdaq's continued listing standards; the Company's ability to execute on its business plan; the ability to retain key personnel; potential litigation; the ongoing effects of the COVID-19 pandemic; and general economic and market conditions, impacting demand for the Company's services. These and other risk factors are discussed in Company reports filed with the Securities and Exchange Commission. The Company does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

###

### **Investor Contact:**

Lasse Glassen Addo Investor Relations lglassen@addoir.com 424-238-6249

### Media Contact:

Brian Fisher Allied Esports Entertainment brian@alliedesports.com

# Allied Esports Entertainment, Inc. Condensed Consolidated Balance Sheets

Condensed Consolidated Balance Sheets		June 30, 2020		December 31, 2019
	,	(unaudited)		
Assets				
Current Assets	•		•	0.440.550
Cash	\$	9,222,524	\$	8,440,573
Restricted cash		5,000,000		3,650,000
Accounts receivable		1,424,854		2,121,326
Prepaid expenses and other current assets		685,400		1,367,795
Total Current Assets		16,332,778		15,579,694
Property and equipment, net		18,660,396		20,554,307
Goodwill		4,083,621		4,083,621
Intangible assets, net		13,573,066		14,789,876
Deposits		704,500		712,463
Deferred production costs		11,553,264		10,962,482
Other assets		5,000,000		4,638,631
Total Assets	\$	69,907,625	\$	71,321,074
Liabilities and Stockholders' Equity				
Current Liabilities				
Accounts payable	\$	626,264	\$	956,871
Accrued expenses and other current liabilities	Ф	5.756.230	Ф	3,892,471
Accrued interest		1,913,557		2,088,994
Deferred revenue		3,647,748		3,855,459
Convertible debt, net of discount, current portion		5,220,887		12,845,501
Convertible debt, related party, net of discount, current portion		3,220,667		988,115
Loans payable, current portion		661,902		900,113
			_	24 (27 411
Total Current Liabilities		17,826,588		24,627,411
Deferred rent		3,757,069		2,472,837
Bridge note payable		1,421,096		-
Convertible debt, net of discount, non-current portion		997,307		-
Convertible debt, related party, net of discount, non-current portion		997,307		-
Loans payable, non-current portion		930,527		
Total Liabilities		25,929,894		27,100,248
Commitments and Contingencies				
Stockholders' Equity				
Preferred stock, \$0.0001 par value, 1,000,000 shares authorized, none issued and outstanding		-		-
Common stock, \$0.0001 par value; 75,000,000 shares authorized, 28,346,576 and 23,176,146 shares issued and outstanding at June				
30, 2020 and December 31, 2019, respectively		2,834		2,317
Additional paid in capital		180,714,312		161,300,916
Accumulated deficit		(136,875,782)		(117,218,584)
Accumulated other comprehensive income		136,367		136,177
Total Stockholders' Equity		43,977,731		44,220,826
Total Liabilities and Stockholders' Equity	\$	69,907,625	\$	71,321,074

# Allied Esports Entertainment, Inc. Condensed Consolidated Statements of Operations and Comprehensive Loss (unaudited)

		For the Three Months Ended June 30,			For the Six Months Ended June 30,				
		2020 2019			2020		2019		
Revenues:									
In-person	\$	699,327	\$	3,219,424	\$	3,004,249	\$	5,967,065	
Multiplatform content		705,251		1,740,704		1,922,148		2,842,326	
Interactive		3,177,709		2,378,218		5,700,943		4,764,003	
Total Revenues	_	4,582,287		7,338,346		10,627,340		13,573,394	
Costs and Expenses:									
In-person (exclusive of depreciation and amortization)		507,112		854,314		1,494,555		2,026,061	
Multiplatform content (exclusive of depreciation and amortization)		563,833		1,540,568		1,025,207		2,121,121	
Interactive (exclusive of depreciation and amortization)		740,600		514,967		1,733,100		1,406,534	
Online operating expenses		339,210		151,354		664,163		340,685	
Selling and marketing expenses		292,485		1,035,887		925,215		1,687,215	
General and administrative expenses		3,674,880		4,253,990		8,586,703		8,572,482	
Stock-based compensation		331,638		-		4,335,473		-	
Depreciation and amortization		1,767,832		1,731,662		3,592,297		3,417,844	
Impairment of investment in ESA		1,138,631				1,138,631		600,000	
Total Costs and Expenses		9,356,221		10,082,742		23,495,344		20,171,942	
Loss From Operations		(4,773,934)		(2,744,396)		(12,868,004)		(6,598,548)	
Other Income (Expense):		_						_	
Other income		3,642		-		4,183		-	
Conversion inducement expense		(5,247,531)		-		(5,247,531)		-	
Interest expense		(862,906)		(66,890)		(1,545,846)		(66,890)	
Total Other Expense		(6,106,795)		(66,890)		(6,789,194)		(66,890)	
Net Loss		(10,880,729)		(2,811,286)		(19,657,198)		(6,665,438)	
Other comprehensive income:									
Foreign currency translation adjustments		190		10,799		190		7,717	
Total Comprehensive Loss	\$	(10,880,539)	\$	(2,800,487)	\$	(19,657,008)	\$	(6,657,721)	
Basic and Diluted Net Loss per Common Share	\$	(0.42)	\$	(0.24)	\$	(0.79)	\$	(0.57)	
Weighted Average Number of Common Shares Outstanding:									
Basic and Diluted	_	26,206,173		11,602,754	_	25,012,157	_	11,602,754	

# Allied Esports Entertainment, Inc. Condensed Consolidated Statements of Cash Flows (unaudited)

For the Six Months Ended

	June 30.				
	2020	2019			
Cash Flows From Operating Activities	. (10.555.100)	(5.55 <b>% 10</b> 0)			
Net loss	\$ (19,657,198) \$	(6,665,438)			
Adjustments to reconcile net loss to net cash used in operating activities:	4 225 452				
Stock-based compensation	4,335,473	-			
Conversion inducement expense	5,247,531	-			
Amortization of debt discount	414,441				
Depreciation and amortization	3,592,297	3,417,844			
Impairment of investment in ESA	1,138,631	600,000			
Deferred rent	278,901	68,073			
Changes in operating assets and liabilities:					
Accounts receivable	695,167	(1,379,412)			
Deposits	7,963	-			
Deferred production costs	(590,782)	(1,676,680)			
Prepaid expenses and other current assets	683,601	(142,571)			
Accounts payable	(331,118)	152,272			
Accrued expenses and other current liabilities	1,732,014	745,197			
Accrued interest	(423,301)	-			
Deferred revenue	(207,712)	(84,535)			
Total Adjustments	16,573,106	1,700,188			
Net Cash Used In Operating Activities	(3,084,092)	(4,965,250)			
Net clash used in operating retivities	(5,004,072)	(4,703,230)			
Cook Flows From Investing Astivities					
Cash Flows From Investing Activities Return of Simon Investment	(2 (50 000)				
	(3,650,000)	-			
Investment in TV Azteca	(1,500,000)	-			
Lease incentive reimbursements	1,021,603	(000.054)			
Purchases of property and equipment	(448,678)	(900,054)			
Investment in ESA	-	(1,238,631)			
Purchases of intangible assets	(33,145)	(80,671)			
Net Cash Used In Investing Activities	(4,610,220)	(2,219,356)			
Cash Flows From Financing Activities					
	1,592,429				
Proceeds from loans payable	1,392,429	1 000 000			
Proceeds from convertible debt, related party Proceeds from convertible debt	<del>-</del>	1,000,000			
	9,000,000	3,000,000			
Issuance costs paid in connection with convertible debt	(766,961)	-			
Repayments of convertible debt	(7,000,000)	-			
Repayments to Former Parent	-	(316,502)			
Proceeds from sale of common stock	7,000,000	_			
Net Cash Provided By Financing Activities	9,825,468	3,683,498			
Effect of Exchange Rate Changes on Cash		(751)			
Net Increase (Decrease) In Cash And Restricted Cash	2,131,951	(3,501,859)			
Cash and restricted cash - Beginning of period	12,090,573	10,471,296			
Cash and restricted cash - Beginning of period					
·	14,222,524 \$	6,969,437			
Cash and restricted cash consisted of the following:					
Cash	\$ 9,222,524 \$	6,969,437			
Restricted cash	5,000,000				
	\$ 14,222,524 \$	6,969,437			

# RECONCILIATION OF GAAP NET LOSS TO ADJUSTED EBITDA (unaudited)

EBITDA and Adjusted EBITDA are non-GAAP financial measures and should not be considered as a substitute for net income (loss), operating income (loss) or any other performance measure derived in accordance with United States generally accepted accounting principles ("GAAP") or as an alternative to net cash provided by operating activities as a measure of AESE's profitability or liquidity. AESE's management believes EBITDA and Adjusted EBITDA are useful because they allow external users of its financial statements, such as industry analysts, investors, lenders and rating agencies, to more effectively evaluate its operating performance, compare the results of its operations from period to period and against AESE's peers without regard to AESE's financing methods, hedging positions or capital structure and because it highlights trends in AESE's business that may not otherwise be apparent when relying solely on GAAP measures. AESE presents EBITDA and Adjusted EBITDA because it believes EBITDA and Adjusted EBITDA exclude some, but not all, items that affect net income (loss) and may vary among companies, the EBITDA and Adjusted EBITDA AESE presents may not be comparable to similarly titled measures of other companies. AESE defines EBITDA as earnings before interest, income taxes, depreciation and amortization of intangibles. AESE defines Adjusted EBITDA as EB

The following table presents a reconciliation of EBITDA and Adjusted EBITDA from net loss, AESE's most directly comparable financial measure calculated and presented in accordance with GAAP.

	For the Three Months Ended June 30,			For the Six Months Ended June 30,				
		2020		2019		2020		2019
Net loss	\$	(10,880,729)	\$	(2,811,286)	\$	(19,657,198)	\$	(6,665,438)
Interest expense		862,906		66,890		1,545,846		66,890
Depreciation and amortization		1,767,832		1,731,662		3,592,297		3,417,844
Federal, state, and foreign taxes		212,457		(5,354)		212,500		-
EBITDA		(8,037,534)		(1,018,088)		(14,306,555)		(3,180,704)
Stock-based compensation		331,638		-		4,335,473		-
Impairment expense		1,138,631		-		1,138,631		600,000
Conversion inducement expense		5,247,531		-		5,247,531		-
Adjusted EBITDA	\$	(1,319,734)	\$	(1,018,088)	\$	(3,584,920)	\$	(2,580,704)
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